



Sinhgad Institutes

SINHGAD TECHNICAL EDUCATION SOCIETY'S®

S. K. N. SINHGAD SCHOOL OF BUSINESS MANAGEMENT

(Approved by AICTE, Recognised by Govt. of Maharashtra & Affiliated to Savitribai Phule Pune University)

S. No. 10/1, Ambegaon (Bk.), Pune - 411041. Phone : +91 20 2435 4036

Telefax: +91 20 2435 4036 Email : director_sknbsm@sinhgad.edu

Prof. M. N. Navale
M.E. (Elect.) MIE, MBA
Founder President

Dr. (Mrs.) Sunanda M. Navale
B.A., M.P.M., Ph.D.
Founder Secretary

Dr. Prachi Pargaonkar
M.Com., Ph.D., FCA
Director

Best Practice II

1. Title of the Practice: Train The Trainer under Faculty Orientation Program

2. Objectives of the Practice:

Following objectives are presumed for improving the qualities among faculty members of Sinhgad Technical Education Society's S.K.N. Sinhgad School of Business Management are enlisted below.

1. To enhance the teaching skills
2. Optimization of available resources in Campus
3. Promoting effective use of new technological resources made available by STES
4. To cultivate effective mentoring skills
5. To Enhance Diversity and Inclusion characteristics
6. To enhance the leadership and managerial skills
7. To promote faculty members for continuous development
8. To give chance for better improving communication skills among newly joined faculty.
9. To make familiar with Sinhgad culture.

3. The Context: S.K.N.Sinhgad School of Business Management co-hosted **Train the Trainer under Faculty Orientation Program** in the month of April at Lonavala Campus with all hospitality facilities for its faculty members. The faculty development program included the presentation of faculty members on the various topics related to the subjects they would be teaching in the upcoming semesters and given by the organizing committee panel. The program was arranged for all faculty members of Sinhgad Management Institutes. All faculty Members and Directors of the institutes participated in the sessions. Identified areas for improvement would only be the basis for giving suggestions for improvement to the faculty member.



Prachi Pargaonkar
Director

S.K.N. Sinhgad School of Business Management
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4. The Practice:

The session began with registration of all faculty members from all Sinhgad Management Institutes followed by tea and breakfast. According to the specialization the groups are formed. The panel member of each group briefed about the program. At the time of presentation faculty members were to use only board and pen. Every faculty member teaching MBA Program were allotted a topic from their own specialization and/or the subject they teach, in advance. The faculty member presented the topic without power point for 10 minutes before the evaluating panel of experts and colleagues from the same domain from Sinhgad Management Institutes. The presentations were evaluated by the internal experts from the different specializations. The criteria of evaluation are already explained by the panel members. The internal experts gave the valuable inputs on the rubrics (criterion of evaluation) set for the teaching session by the committee members. The rubrics were content coverage, content delivery, communication skill, connect with audience and innovative teaching methods used. The presentation was followed by question and answer session. Purpose of the activity was to identify areas for improvement to ensure effective content delivery to MBA students and Peer Learning. Identified areas for improvement would only be the basis for giving suggestions for improvement to the faculty member. The team of internal experts from different Sinhgad Management Institutes for evaluation of presentation was,

Marketing - Dr. Milind Marathe (Professor) and Dr. Vidya Nakhte (Director)

Finance - Dr. Parag Kalkar (Director) and Dr. Prachi Pargaonkar (Director)

Human Resource Management - Dr. Vijaya Puranik (Director) and Dr. Swati Vijay (HOD-MBA)

General Management (including BA and OSCM) –

Dr. Dhananjay Mandlik (Director) and Dr. Mamta Mishra (HOD-MBA)

Overall the session was interactive and everyone had a better understanding of how to teach the subject with innovative methods in the classroom.



Wal
Director

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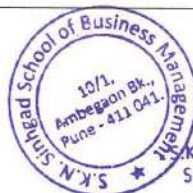
5. Evidence of Success

Faculty members recognized the importance of faculty orientation programs in relation to all management specialties. The importance has been expressed in the context of improving the quality of management education, teachers' professional development and the work-based learning environment, with the overarching goal of improving not only knowledge and skills, but also the mastery of students' cognitive abilities. Feedback received was very positive. Faculty members understood their importance of up skilling their knowledge bases, were made aware about new and innovative teaching pedagogies and it also gave them a chance for peer learning.

6. Problems Encountered and Resources Required: The tough task was to manage all levels of faculty at the same platform with travel and hospitality management. It was also difficult to manage the availability of Directors of all the management Institutes and Internal experts of evaluating panels. Some of the faculty members who joined newly found difficulty while giving presentations without power points. Creative thinking and cognitive development were identified to be playing crucial role in teaching effectiveness.

Details of Program

Sr. No	Title of Activities	Dates	Page No
1	Schedule of the Faculty Orientation Program 2023 Lonavala	6th April 2023	Jan-26
3	Faculty Development Program For Finance Specialization	11-Feb-23	27-30
4	Faculty Development Program For Human Resource Specialization	11-Feb-23	31-34
5	Faculty Development Program For Marketing Specialization	11-Feb-23	35-37
6	Faculty Development Program on " Effective Teaching Tool"	25-Feb-23	40-44



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Director

1.1 Schedule of the Faculty Orientation Program 2023

Dear All Faculty Members,

Following is the schedule of the Faculty Orientation Program 2023.

Day and Date: Thursday 6 th April 2023	
Reporting at Sinhgad Institute of Business Administration & Computer Application (SIBACA), Lonavala	8:30 am
Attendance	8:30 am to 8:45 am
Breakfast at SIBACA	8:45 am to 9:15 am
Briefing about FOP- Seminar Hall, SIBACA	9:15 am to 9:30 am
Reporting for the session in the respective Class rooms	9:30 am
1. Marketing Session- Class Room No.- 210 2. General management (BA and OSCM) Class Room No.- 209 3. Finance session- Class room no.- 208 4. Human Resource Management- Class Room No.- 207	
First half of the session	9:30 am to 12:45 am
Lunch Break- Venue- CTC	12:45 am to 2:00 pm
Second half of the session	2:00 pm to 4:30 pm
High Tea	4:30 pm



Prachi Pargaonkar
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For Transportation purpose, kindly report to any of the pickup points as per your location preference. You are requested to report to the respective pick point 10 min. before the time mentioned.

Sr.No.	Pick up Point	Time
1	STES Main Gate (Vadgaon Campus)	6:30 am
2	Navale Bridge (Union Bank)	6:40 am
3	Warje Bridge (End Point)	6:50 am
4	Chandni Chowk (Before Bridge)	7:00 am
5	Balewadi (Bus stop)	7:15 am
6	Hinjewadi Bridge	7:25 am
7	Wakad (Bhumkar Chowk)	7:30 am
8	Ravet Bridge	7:40 am
9	Lonavala	8.30 am

All the Three Buses will start from STES Main Gate (Vadgaon Campus)

Contact persons for:

Bus Number 1: Dr. Bharti Jagdale - 9004657035

Bus Number 2: Dr. Pravin Bodade - 9890081231

Bus Number 3: Mr. Atul Bodake – 7709582443

Thank you.

1.2 Sinhgad Management Institutes Faculty Orientation Program 2023-24 (Fop)



Prachi Pargaonkar
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Activity 3: Faculty presentations

Date: 06/04/2023

Venue: SIBACA LONAVALA

DO'S AND DON'TS

1. Every faculty member teaching MBA Program will be allotted a topic from their own specialization and/or the subject they teach, in advance.
2. The faculty member will have to teach the topic for 10 minutes before the evaluating panel of experts and colleagues from the same domain from SMI.
3. Purpose of the activity is to identify areas for improvement to ensure effective content delivery to MBA students and Peer Learning. Identified areas for improvement will **only** be the basis for giving suggestions for improvement to the faculty member.
4. No power point presentation or use of video/technology should be made.
5. Use of Board and pen is allowed.
6. Faculty member may use notes or Book for reference during the session.
7. Time given for the presentation is 10 minutes.
8. The presentation will be evaluated by Internal Experts.
9. The activity is scheduled on 6th April. No rescheduling is possible.
10. Evaluation criteria will be shared on the day of the activity by Coordinating Committee of FOP



Wol
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Sinhgad Institutes
FACULTY ORIENTATION PROGRAM 2023
ATTENDANCE SHEET

Day and Date: Thursday 6th April 2023 Time: 9:00 am to 5:00 pm

Name of the Institute: SCOE					
Sr. No.	Name of the Faculty Member	Contact No.	SPECIALIZATION	Signature	Food Coupon
1	Dr. Irfan Siddiqui	9764903750	MARKETING		fasting ✓
2	Dr. Shanta Arakeri	9579103934	FINANCE		✓
3	Dr. Archana Borde	9021044111	MARKETING		✓
4	Prof. Rasika Naik	9370842558	FINANCE		✓



Director

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1.3 Rubrics on Faculty Orientation Program Mail.

9/19/23, 10:35 PM Sinhgad Technical Education Society Mail - Fwd: Rubrics during teaching session of FACULTY ORIENTATION PROGRAM ...



Dr Ram Kolhe <ramkolhe.sknssbm@sinhgad.edu>

Fwd: Rubrics during teaching session of FACULTY ORIENTATION PROGRAM 2023-24 (FOP)

1 message

Dr. Prachi Pargaonkar <director_sknssbm@sinhgad.edu>
To: Dr Ram Kolhe <ramkolhe.sknssbm@sinhgad.edu>

11 August 2023 at 13:05

Thanks and Regards,
Dr. Prachi Pargaonkar
Director,
S.K.N. Sinhgad School of Business Management
S.No.10, Ambegaon (Bk.), Pune-411041
Ph. (020)24354036 Cell No.+91-8875769599
E-Mail-director_sknssbm@sinhgad.edu

Before printing, think of its impact on the Environment/ Please do not print this email unless it is absolutely necessary. Save paper- Save Environment.

----- Forwarded message -----

From: Director SIBACA <director_sibaca@sinhgad.edu>
Date: Tue, Mar 28, 2023 at 2:46 PM

Subject: Rubrics during teaching session of FACULTY ORIENTATION PROGRAM 2023-24 (FOP)
To: Dr Parag Kalkar <director_sbs@sinhgad.edu>, Prof. Dr. Dhananjay Mandlik <director_sibar@sinhgad.edu>, Dr. Vijaya Puranik <director_mba_simca@sinhgad.edu>, Dr. Prachi Pargaonkar <director_sknssbm@sinhgad.edu>, Dr. Daniel Penkar Director, SIOM <director_siom@sinhgad.edu>

Respected all,

A kind request to give your valuable inputs on the rubrics to be set for the teaching session under FACULTY ORIENTATION PROGRAM 2023-24 (FOP) scheduled on 6th April 2023.

1. Content coverage
2. Content delivery
3. Communication skill
4. Connect with the audience
5. Innovative teaching methods used
6. Q & A

Note: Dr. Prachi has already suggested the 5th one.

Once the rubrics are approved, I will keep the evaluation sheets ready at my end for all the faculty members.

Thank you.

Regards...

Dr. Vidya Nakhate

B. Phama, MBA(Mkt.), M.Phil (Mang.), NET (Mang.) B.A. Addn. Ph.D. (Mang.)

Director- SIBACA Lonavala

<https://mail.google.com/mail/u/0/?ik=a2e38fd6da&view=pt&search=dl&permthid=thread-f.1773917260508047927&siml=msq-f.1773917260508...> 1/2



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1.4 List Of Panel Member allocation

Panel Members for upcoming Faculty Orientation Program

Dear all, as you are all aware that SMIs are organizing a faculty orientation program in Lonavala on 6th April, 2023. Following will be the panel members for the said activity.

Marketing - Dr. Milind Marathe and Dr. Vidya Nakhte

Finance - Dr. Parag Kalkar and Dr. Prachi Pargaonkar

Human Resource Management - Dr. Vijaya Puranik and Dr. Swati Vijay

General Management (including BA and OSCM) - Dr. Dhananjay Mandlik and Dr. Mamta Mishra.

The topics for the said presentation have already been sent to faculty members of all domains. The objective of this program is twofold: One to evaluate the faculty and two peer learning. As no PPTs or any other teaching tools are available to them barring use of white board, it is expected that they be innovative and are able to get across in the time allotted to them. Evaluation sheets will be given to you at the time of registration. Thanks and Regards,

Dr. Prachi Pargaonkar
Director

S.K.N Sinhgad School of Business Management,
Ambegaon(BK), Pune -411041



Director

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1.5 Sample of invitation by Mail

9/19/23, 10:23 PM

Sinhgad Technical Education Society Mail - FACULTY ORIENTATION PROGRAM 2023-24 (FOP)



Dr Ram Kolhe <ramkolhe.sknssbm@sinhgad.edu>

FACULTY ORIENTATION PROGRAM 2023-24 (FOP)

Prof. Dr. Dhananjay Mandlik <director_sibar@sinhgad.edu>
To: Dr Ram Kolhe <ramkolhe.sknssbm@sinhgad.edu>

29 March 2023 at 09:34

Dear Sir/Madam,

As per instructions from the Coordinating Committee of FOP, you are required to prepare the following topic for a 10-minute session without using PPT or videos.

FACULTY ORIENTATION PROGRAM 2023-24 (FOP)

- Faculty Name: Dr. Ram Kolhe
- Topic: Qualitative Research Methods
- Venue: SIBACA, Lonavala
- Day and Date: Thursday 6th April 2023.

Kindly contact the Director of your respective Institution regarding Do's and Don'ts and any further details.

Regards,



Prof. (Dr.) **DHANANJAY MANDLIK**
Director (SIBAR)

✉ director_sibar@sinhgad.edu
dhananjay@sinhgad.edu
☎ +91 9623448939
☎ +91 9552310172
🌐 www.sinhgad.edu



Sinhgad Technical Education Society's
SINHGAD INSTITUTE OF BUSINESS ADMINISTRATION AND RESEARCH
Kondhwa Campus, Pune - 411048

Approved by AICTE, Maharashtra Govt., Maharashtra & Recognized by Maharashtra State University (MSU) and Affiliated by UGC

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1.6 Attendance Sheet of FOP Lonavala



Sinhgad Institutes

**FACULTY ORIENTATION PROGRAM 2023
ATTENDANCE SHEET**

Day and Date: Thursday 6th April 2023 Time: 9:00 am to 5:00 pm

Name of the Institute: SIMCA					
Sr. No.	Name of the Faculty Member	Contact No.	SPECIALIZATION	Signature	Food Coupon
1	Dr. Sudesh Sharma	9657725082	MARKETING		✓
2	Dr. Rajeshwari Shinde	9960197988	HUMAN RESOURCES		✓
3	Dr. Secma Choure	9823580430	HUMAN RESOURCES		✓
4	Dr. Amit Deshmukh	9923254087	MARKETING		✓
5	Dr. Megha Mehta	9767439768	FINANCE		
6	Dr. Rahul More	9970941977	FINANCE		✓
7	Manisha Shinde	9763568675	BUSINESS ANALYTICS		✓
8	Nitin Kanade	7038206620	OSCM		✓
9	Durga Bansode	9850831467	FINANCE		
10	Vikrant Maheshwari	9158853737	OSCM		✓
11	Ashwini Nikam	9975050678	MARKETING		✓
12	Aishwarya Limhan	9657912313	FINANCE		✓
13	Vishwajeet Gaikar	7875000071	HUMAN RESOURCES		✓



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FACULTY ORIENTATION PROGRAM 2023

ATTENDANCE SHEET

Day and Date: Thursday 6th April 2023 Time: 9:00 am to 5:00 pm

Name of the Institute: RMDSSOMS					
Sr. No.	Name of the Faculty Member	Contact No.	SPECIALIZATION	Signature	Food Coupon
1	Dr. Devyani Ingale	8362970559	FINANCE	<i>[Signature]</i>	✓
2	Dr. Kavita Kamath	9960411944	MARKETING	<i>[Signature]</i>	✓
3	Mr. Dnyaneshwar Ghuge	9168259585	OSCM	<i>[Signature]</i>	✓
4	Mrs. Archana Chirmade	8087265631	OSCM	<i>[Signature]</i>	✓
5	Mrs. Neeta Shinde	9881688072	FINANCE	<i>[Signature]</i>	✓
6	Mrs. Deepa Joshi	9371161267	OSCM	<i>[Signature]</i>	✓
7	Ms. Ashwini Dudhmal	9028283992	HUMAN RESOURCES	<i>[Signature]</i>	✓
8	Mrs. Komal Bankar	8446157010	HUMAN RESOURCES	<i>[Signature]</i>	✓
9	Mrs. Dhanashree Borawake	9404691973	MARKETING	<i>[Signature]</i>	✓
10	Mrs. Rupali Shinde	9309571606	FINANCE	<i>[Signature]</i>	✓
11	Mrs. Swati Patil	9767750674	HUMAN RESOURCES	<i>[Signature]</i>	✓
12	Mrs. Swati Hingane	9766471050	FINANCE	<i>[Signature]</i>	✓



[Signature]
Director

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S. No. 10/1, Ambegaon (Bk.), Pune - 411041. Phone : +91 20 2435 4036
Telefax: +91 20 2435 4036 Email : director_sknbsm@sinhgad.edu

Prof. M. N. Navale
M.E. (Elect.) MIE, MBA
Founder President

Dr. (Mrs.) Sunanda M. Navale
B.A., M.P.M., Ph.D.
Founder Secretary

Dr. Prachi Pargaonkar
M.Com., Ph.D., FCA
Director



Sinhgad Institutes

FACULTY ORIENTATION PROGRAM 2023

ATTENDANCE SHEET

Day and Date: Thursday 6th April 2023 Time: 9:00 am to 5:00 pm

Name of the Institute: SKNCOE					
Sr. No.	Name of the Faculty Member	Contact No.	SPECIALIZATION	Signature	Food Coupon
1	Dr. Sunita Shah	9960750600	HUMAN RESOURCES		<input checked="" type="checkbox"/>
2	Dr. Sanket Charkha	9767419373	FINANCE		<input checked="" type="checkbox"/>
3	Mr. Mahesh Lagad	8459407596	MARKETING		<input checked="" type="checkbox"/>
4	M. Bhagyashri Ambuskar	9503968880	FINANCE		<input checked="" type="checkbox"/>



Director

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2	Dr. Sanket Charkha	9767419373	FINANCE		<input checked="" type="checkbox"/>
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4	M. Bhagyashri Ambuskar	9503968880	FINANCE		<input checked="" type="checkbox"/>



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ATTENDANCE SHEET

Day and Date: Thursday 6th April 2023 Time: 9:00 am to 5:00 pm



Name of the Institute: SIBAR

Sl No.	Name of the Faculty Member	Contact No.	SPECIALIZATION	Signature	Food Coupon
1	Dr. Vijay Dhole	9422020034	HUMAN RESOURCES	<i>[Signature]</i>	✓
2	Dr. Zamarrud Ansari	9890865438	MARKETING	<i>[Signature]</i>	✓
3	Dr. Prachi Murkute	9623185231	HUMAN RESOURCES	<i>[Signature]</i>	✓
4	Dr. Revati Ramrao Rautrao	8007000713	HUMAN RESOURCES	<i>[Signature]</i>	✓
5	Prof. Urmila Nikam	9823753301	FINANCE	<i>[Signature]</i>	✓
6	Prof. Pramod Sasane	9890303808	OSCM	<i>[Signature]</i>	✓
7	Prof. Rutuja Pakhare	9689718361	HUMAN RESOURCES	<i>[Signature]</i>	✓
8	Prof. Shwetalna Katkar	9356036761	FINANCE	<i>[Signature]</i>	✓
9	Prof. Shraddha Kakade	9403868399	FINANCE		
10	Prof. Kritika	9049812422	HUMAN RESOURCES	<i>[Signature]</i>	✓
11	Prof. Vinay Munde	7745023593	FINANCE	<i>[Signature]</i>	✓
12	Prof. Amit Pise	9762167579	MARKETING	<i>[Signature]</i>	✓
13	Prof. Pradnya Kulkarni	8888427566	OSCM	<i>[Signature]</i>	✓
14	Prof. Ajanta Chakraborty	9284711449	HUMAN RESOURCES	<i>[Signature]</i>	✓
15	Prof. Kaustubh Virkar	9021090117	MARKETING	<i>[Signature]</i>	✓



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ATTENDANCE SHEET

Day and Date: Thursday 6th April 2023 Time: 9:00 am to 5:00 pm

Name of the Institute: SBS					
Sr. No.	Name of the Faculty Member	Contact No.	SPECIALIZATION	Signature	Food Coupon
1	Dr. (Mrs.) Bharti Kumar	8999646283	HUMAN RESOURCES		✓
2	Mrs. Vidyut Deshpande	9371628915	BUSINESS ANALYTICS		✓
3	Dr. Prashant Kotasthane	9766533465	MARKETING		✓
4	Dr. Vimal Deep Saxsena	9823338168	MARKETING		✓
5	Dr. Prashant Phule	9822445111	MARKETING		✓
6	Dr. Vrinda Pandit	9890658076	FINANCE		✓
7	Dr. Jairaj Sasane	9881717475	MARKETING		✓
8	Dr. Vishal Gaikwad	7507655227	MARKETING		✓
9	Dr. D.S. Vilasini	8888752259	MARKETING		✓
10	Dr. Kavita P. Joshi	9766722114	HUMAN RESOURCES		✓
11	Mr. Sandeep Londhe	9970439227	MARKETING		✓
12	Mr. Siddharth Karale	9373412337	FINANCE		✓
13	Ms. Sandhya Shelar	8856877485	HUMAN RESOURCES		✓
14	Mr. Vijaya Rajput	8766983007	FINANCE		✓



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Founder Secretary

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M.Com., Ph.D., FCA
Director



CULTY ORIENTATION PROGRAM 2023

ATTENDANCE SHEET

Day and Date: Thursday 6th April 2023 Time: 9:00 am to 5:00 pm

Name of the Institute: SIOM

Sr. No.	Name of the Faculty Member	Contact No.	SPECIALIZATION	Signature	Food Coupon
1	Dr. Sagar Ramrao Pawar	9850086767	MARKETING		✓
2	Dr. Khawaja Mubcenur Rahman	9823225860	OSCM		✓
3	Dr. Shirani Savaleram Dawkhar	9011042364	MARKETING		✓
4	Dr. Rijwan Ahmed Mushtak Ahmed Shaikh	9028043691	MARKETING		
5	Dr. Avinash Bhaskar Joshi	9822037037	MARKETING		✓
6	Mr. Amol Bhimsen Khandagale	9975592016	MARKETING		✓
7	Ms. Aanchal S. Sharma	8668822511	MARKETING		✓
8	Mr. Rajit R. Panickar	9860379271	MARKETING		✓
9	Mr. Suraj Ashok Sonawane	8180959970	MARKETING		✓
10	Mr. Piyush Raju Aole	7798323838	MARKETING		✓
11	Mr. Pradip Sudam Thombare	9833079377	FINANCE		✓
12	Dr. Manisha Deepak Badgujar	9823160634	FINANCE		
13	Dr. Shital Vishnupant Thakare	8788660393	FINANCE		✓
14	Mr. Omkar Jaywant Lad	9960669681	FINANCE		✓
15	Mr. Rohan Ram Deshpande	7798888768	FINANCE		✓
16	Dr. Akshata Santosh Sakhawalkar	9881203330	HUMAN RESOURCES		✓
17	Adv. Dr. Girish J. Bakshi	9763729891	HUMAN RESOURCES		✓
18	Mr. Ankush Gajanan Mahajan	9307000985	HUMAN RESOURCES		✓
19	Mr. Pratapsinh Netajirao Patil	9518311475	HUMAN RESOURCES		✓
20	Ms. Prachi Pankaj Deshpande	9922791861	HUMAN RESOURCES		✓
21	Mrs. Priyanka Sagar Pawar	9850986984	HUMAN RESOURCES		✓
22	Ms. Rucha Anand Deshpande	9970965339	HUMAN RESOURCES		✓
23	Mrs. Sushma Jalindar Gandal	9970454354	OSCM		✓
24	Mr. Swapnil Kailas Devhade	7507843916	OSCM		✓
25	Mrs. Yogita Parag Kadbane	9923147714	BUSINESS ANALYTICS		✓
26	Mrs. Deepali Nitin Sonawane	9823387761	BUSINESS ANALYTICS		✓
27	Mr. Haripandit Sopan Shirsat	9595288870	FINANCE		✓

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FACULTY ORIENTATION PROGRAM 2023

ATTENDANCE SHEET

Date and Date: Thursday 6th April 2023 Time: 9:00 am to 5:00 pm



Name of the Institute: SKNSSBM

Sr. No.	Name of the Faculty Member	Contact No.	SPECIALIZATION	Signature	Food Coupon
1	Dr. Yatin Bokil	8484978990	MARKETING	<i>[Signature]</i>	✓
2	Dr. Shalaka Sakhrekar	9922402945	HUMAN RESOURCES	<i>[Signature]</i>	✓
3	Dr. Sangita Gorde	9730557601	HUMAN RESOURCES	<i>[Signature]</i>	✓
4	Dr. Manoj Kulkarni	9518727049	OSCM	<i>[Signature]</i>	✓
5	Dr. D.P. Rane	9881988406	FINANCE	<i>[Signature]</i>	✓
6	Dr. Ganesh Yadav	9922954775	MARKETING	<i>[Signature]</i>	✓
7	Dr. Sadhana Ogale	9594002306	FINANCE	<i>[Signature]</i>	✓
8	Dr. Ram Kolhe	9860809425	MARKETING	<i>[Signature]</i>	✓
9	Dr. Roza Parashar	9881249855	HUMAN RESOURCES	<i>[Signature]</i>	✓
10	Prof. Manjula Dhulipala	9881781433	HUMAN RESOURCES		
11	Prof. Sheetal Sarnot	9405605804	FINANCE	<i>[Signature]</i>	✓
12	Prof. Kalpana Sayankar	9960027776	HUMAN RESOURCES	<i>[Signature]</i>	✓
13	Prof. Mayuri Yadav	9850511775	HUMAN RESOURCES	<i>[Signature]</i>	✓
14	Prof. Niketa Patil	8087486642	MARKETING	<i>[Signature]</i>	✓
15	Prof. Mrunali Pathak	9325988069	FINANCE	<i>[Signature]</i>	✓
16	Prof. Aditya Jangale	9869745744	FINANCE	<i>[Signature]</i>	✓
17	Prof. Surajsingh Parihar	8208905760	FINANCE	<i>[Signature]</i>	✓
18	Prof. Mark Jacobs	9970019616	MARKETING	<i>[Signature]</i>	✓
19	Prof. Pritam Chaudhari	7757977417	BUSINESS ANALYTICS	<i>[Signature]</i>	✓



[Signature]
 Director

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Faculty Details for upcoming Faculty Orientation Program (Details of all the faculty members)							
Sr.	Name of the Institute	Name of the Faculty Member	Contact No.	E-mail I.d.	SPECIALIZAT Select from the drop down list	Subject for which he needs to be assessed (in case he/she is taking general subjects, for which assessment is required, mention that as well)	
1	Sinhgad Institute of Business Application and Computer Application (SIBACA)	Dr. Anil Naqliak	965032155	anilnaqliak.sibaca@sinhgad.edu	FINANCE	Current Trends and Cases in Finance	
2		Dr. Krishna Sharma	9570923781	kmsharma.sibaca@sinhgad.edu	MARKETING	Marketing Management	
3		Dr. Rajendra Bhadale	9560267013	rajendrabhadale.sibaca@sinhgad.edu	MARKETING	Operations and Supply Chain Management	
4		Dr. Bharti Jaggdale	9004557035	bhartijaggdale.sibaca@sinhgad.edu	HUMAN RESO	Competency Based HRM	
5		Dr. Reena Nath	7972388893	reenanath.sibaca@sinhgad.edu	MARKETING	Marketing Management / Any General	
6		Dr. Nilesh Pali	8605249502	nileshpali.sibaca@sinhgad.edu	MARKETING	Management subject of II Sem	
7		Dr. Pravin Sodade	9890981231	pravinsodade.sibaca@sinhgad.edu	MARKETING	Consumer Behaviour	
8		Mrs. Sachiana Avate	9594405655	sachianaavate.sibaca@sinhgad.edu	FINANCE	Marketing 4.0 Financial Management	
///	TOTAL						



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			Subject for which he needs to be assessed (In case he/she is taking general subjects, for which assessment is required, mention that as well)	
1	Sinhgad College of Engineering (SCOE)	Dr. Irfan Siddiqui	9764903750 isiddiqui.scoe@sinhgad.edu	MARKETING
2		Dr. Shanta Aalkeri	9579103934 shantaalkeri.scoe@sinhgad.edu	FINANCE
3		Dr. Archana Borde	9021044111 archanaborde.scoe@sinhgad.edu	MARKETING
4		Prof. Rasika Nalk	9370842558 rasika.nalk.scoe@sinhgad.edu	FINANCE
1	SKN Sinhgad College of Engineering (SKNCOE)	Dr. Sunita Shah	980750600 sunitashah@sinhgad.edu	HUMAN RESO
2		Dr. Sarika Charkha	9767419373 sariketcharkha.skncoe@sinhgad.edu	FINANCE
3		Mr. Mahesh Laged	8459407595 mahesh.laged.skncoe@sinhgad.edu	MARKETING
4		M. Bhagyashri Ambuskar	9503958880 bhagyashriambuskar.skncoe@sinhgad.edu	FINANCE
1	NEN Sinhgad School of Management Studies (NENSSOMS)	Dr. Reshima Kabugade	7385604069 reshima.kabugade2008@sinhgad.edu	HUMAN RESO
2		Dr. Meeta Meshram	9523876956 meeta.meshram.nbsoms@sinhgad.edu	HUMAN RESO
3		Dr. Prakash Pise	9011067318 prakash.pise@sinhgad.edu	FINANCE
4		Dr. Santosh Gore	9523503232 santosh.gore.nbsoms@sinhgad.edu	MARKETING
5		Prof. Advinash Dardwate	9529173952 advinashdardwate@sinhgad.edu	MARKETING
6		Prof. Sucheta Chaudhary	9049994949 sucheta.chaudhary.nbsoms@sinhgad.edu	FINANCE
7		Prof. Kirti Joshi	9309775548 kirtijoshi.nbsoms@sinhgad.edu	HUMAN RESO
8		Prof. Tejaswree Soti	9284803559 tejaswreesoti.nbsoms@sinhgad.edu	FINANCE
9		Prof. Valchav Kale	7709578404 valchavkale2006@gmail.com	MARKETING
1	RMD Sinhgad School of Management Studies (RMDSSOMS)	Dr. Devyani Ingale	8362970559 devyani.ingale.rmdsoms@sinhgad.edu	FINANCE
2		Dr. Kavita Kamath	9960411844 kavita.kamath.rmdsoms@sinhgad.edu	MARKETING
3		Mr. Dnyaneshwar Ghuge	9169249485 dnyaneshwar.ghuge.rmdsoms@sinhgad.edu	OSCM
4		Mrs. Archana Chirmade	8097265831 archana.chirmade.rmdsoms@sinhgad.edu	OSCM
5		Mrs. Neela Shinde	9881686072 neela.shinde.rmdsoms@sinhgad.edu	FINANCE
6		Mrs. Deepa Joshi	9371161267 deepajoshi.rmdsoms@sinhgad.edu	OSCM
7		Mrs. Ashwini Dudhmal	9028283992 ashwini.dudhmal.rmdsoms@sinhgad.edu	HUMAN RESO
8		Mrs. Komal Bankar	8446157010 komalbankar.rmdsoms@sinhgad.edu	HUMAN RESO
9		Mrs. Dhanaashree Borewale	9404691973 dhanaashreeborewale.rmdsoms@sinhgad.edu	MARKETING
10		Mrs. Rupali Shinde	9309571506 rupalishinde.rmdsoms@sinhgad.edu	FINANCE
11		Mrs. Swati Patil	9767750374 swatipatil.rmdsoms@sinhgad.edu	HUMAN RESO
12		Mrs. Swati Hingane	9766471050 swatihingane.rmdsoms@sinhgad.edu	FINANCE

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Sr. No.	Name of the Faculty Member	Contact No.	E-mail Id.
1	Dr. Saiger Ramrino Pawar	985006767	sagarpawar.siom@sinhgad.edu
2	Dr. Khawaja Mubeenur Rahman	9822225860	rahman.siom@sinhgad.edu
3	Dr. Sivaram Swelaram Dawthar	9011042364	dawthar.siom@sinhgad.edu
4	Dr. Bijwan Ahmed Mushtak Ahmed	5028043692	nivanshaikh.siom@sinhgad.edu
5	Dr. Avinash Bhaskar Joshi	9822037037	avinashj.siom@sinhgad.edu
6	Mr. Anmol Bhimben Khandagale	9873592016	kamol05_1@sinhgad.edu
7	Ms. Anchal S. Sharma	8668822511	anchalsharma.siom@sinhgad.edu
8	Mr. Rajit K. Phnickar	9860379271	phnickar.siom@sinhgad.edu
9	Mr. Suraj Ashok Sonawane	8380059970	rajonawane.siom@sinhgad.edu
10	Mr. Piyush Raju Aole	7798323838	piyushaole.siom@sinhgad.edu
11	Mr. Pradip Sudam Thombare	3833079377	pradip.thombare@sinhgad.edu
12	Dr. Manisha Deepak Badgular	9823160534	manishabdgular.siom@sinhgad.edu
13	Dr. Shital Vishnuwant Thakre	8788660993	shital.thakre@sinhgad.edu
14	Mr. Omkar Jaywant Lod	8960660681	omkar.lod.siom@sinhgad.edu
15	Mr. Rohan Ram Deshpande	7798888768	rdeshpande.siom@sinhgad.edu
16	Dr. Akshata Santosh Sakhawalkar	9881209330	akshata.siom@sinhgad.edu
17	Adv. Dr. Girish J. Bolkshi	9783729892	girishbolkshi.siom@sinhgad.edu
18	Mr. Anukush Gajanan Mahajan	9307009985	anukushm.siom@sinhgad.edu
19	Mr. Prateepin Netajirao Patil	9518311475	prateepinpatil.siom@sinhgad.edu
20	Ms. Prachi Parikaj Deshpande	9822791861	prachideshpande.siom@sinhgad.edu
21	Mrs. Priyanka Sagar Pawar	9850980884	sagarpawar.siom@sinhgad.edu
22	Ms. Rucha Anil Deshpande	9970454354	ruchedeshpande.siom@sinhgad.edu
23	Mrs. Sushma Jalinder Gandal	9970454354	sushmgandal.siom@sinhgad.edu
24	Mr. Swapnil Kailas Deshpande	7507873916	deshpandeswapnil.siom@sinhgad.edu
25	Mrs. Yogita Parag Kulkarni	9923167714	ykulkarni.siom@sinhgad.edu
26	Mrs. Deepali Nithi Sonawane	9823387761	sonawandeepali.siom@sinhgad.edu
27	Mr. Haripandit Sogam Shirwat	9982488870	haripandit.siom@sinhgad.edu



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 Director

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 S. No. 10/1, Ambegaon (Bk.), Pune - 411041



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 Sinhgad Institutes (Approved by AICTE, Recognised by Govt. of Maharashtra & Affiliated to Savitribai Phule Pune University)
 S. No. 10/1, Ambegaon (Bk.), Pune - 411041. Phone : +91 20 2435 4036
 Telefax: +91 20 2435 4036 Email : director_sknbsm@sinhgad.edu

Prof. M. N. Navale
 M.E. (Elect.) MIE, MBA
 Founder President

Dr. (Mrs.) Sunanda M. Navale
 B.A., M.P.M., Ph.D.
 Founder Secretary

Dr. Prachi Pargaonkar
 M.Com., Ph.D., FCA
 Director

Faculty Details for upcoming Faculty Orientation Program (Details of all the faculty members)		SPECIALIZATI (Subject for which he needs to be assessed)	
Sr. No.	Name of the Faculty Member Contact No. E-mail Id.	Select from the drop down list	(in case he/she is taking general subjects, for which assessment is required, mention that as well)
1	Dr. Saagar Ramrao Pawar	MARKETING	Marketing Management
2	Dr. Khawaja Muabeenur Rahman	OSCM	Operations and Supply Chain Management
3	Dr. Shirtram Savalaram Dawkhair	MARKETING	Marketing Management
4	Dr. Rijwan Ahmed Mushitak Ahmad	MARKETING	Marketing Management
5	Dr. Avinash Bhaskar Joshi	MARKETING	Marketing Management
6	Dr. Amol Bhimsen Khandagale	MARKETING	Marketing Management
7	Ms. Anchal S. Sharma	MARKETING	Marketing Management
8	Mr. Rajit R. Panikar	MARKETING	Marketing Management
9	Mr. Suraj Ashok Sonawane	MARKETING	Marketing Management
10	Mr. Piyush Raju Aole	MARKETING	Marketing Management
11	Mr. Pradip Sudam Thombare	MARKETING	Marketing Management
12	Dr. Manisha Deepak Badgajar	FINANCE	Financial Management
13	Dr. Shital Vishnupant Thakare	FINANCE	Financial Management
14	Mr. Omkar Jaywant Lad	FINANCE	Financial Management
15	Mr. Rohan Ram Deeshpande	FINANCE	Financial Management
16	Dr. Akshata Santosh Sakhavalkar	FINANCE	Financial Management
17	Adv. Dr. Girish J. Balsli	FINANCE	Financial Management
18	Mr. Anshu Gajanan Mahajan	HUMAN RESO	Human Resource Management
19	Mr. Pratapsinh Netajirao Patil	HUMAN RESO	Human Resource Management
20	Ms. Prachi Pankaj Deeshpande	HUMAN RESO	Human Resource Management
21	Mrs. Priyanka Saagar Pawar	HUMAN RESO	Human Resource Management
22	Ms. Rucha Avil Deshpande	HUMAN RESO	Human Resource Management
23	Mrs. Sushma Jalindar Gurdil	HUMAN RESO	Human Resource Management
24	Mr. Swapnil Kailas Devhade	OSCM	Operations and Supply Chain Management
25	Mrs. Yogita Parag Kadbane	OSCM	Operations and Supply Chain Management
26	Mrs. Deepali Nitin Sonawane	BUSINESS AN	Basic Business Analytics using R
27	Mr. Harmanant Soham Shirsat	BUSINESS AN	Basic Business Analytics using R
		FINANCE	Business, Government & Society



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 Director

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Report on Faculty Orientation Program at Lonavala

A Faculty Orientation Program was held at SIBACA, Lonavala on 6th April, 2023 for faculty members of Sinhgad Management Institutes under its Quality Improvement Initiative. The objective of this program was twofold – One, to evaluate the faculty members and two, peer learning.

The faculty members were assigned domain specific topics 15 days in advance by the expert panel lists and they were expected to speak for 10 minutes without any teaching aid like PPT or video. As no teaching tools were made available to them barring use of white board, it was expected that they be innovative and are able to get across in the time allotted to them. The topics given were blend of theory and practical within the given framework of SPPU.

There were 4 panels viz; Marketing (39), Finance (34), Human Resource (26) and General Management (29). Faculty members were present and gave their presentation. They were evaluated on following rubrics:

Content Delivery, Content Coverage, Communication Skill, connect with the audience and Innovative teaching pedagogy used.

The program started at 9:30 with a brief by Dr. Parag Kalkar, who highlighted the objectives of the program with the expected outcomes. The gathering then dispersed to their pre-assigned classroom for their presentation. Presentation got started at 10:00 and got over at 4:30, with an hour allotted to lunch. The panel members shared their general observations with the faculty members towards the end of the session. Each presentation was recorded and the said recording now will be sent to the faculty members for their good and further action.


 Dr. Prachi Pargaonkar
 Member of Director and HOD SMI
 S.K.N. Sinhgad School of Business Management
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 Director
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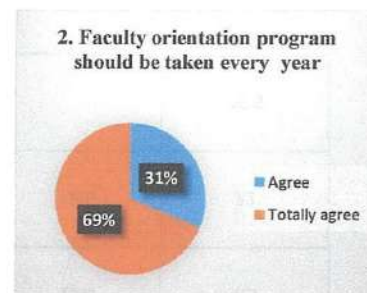
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1.7 Faculty Feedback on Faculty Orientation Program



Prachi Pargaonkar
Director

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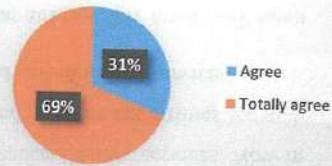
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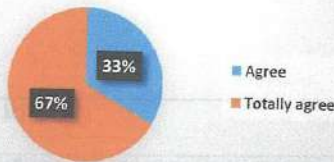
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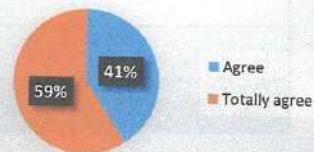
4. Teaching skills evaluation is important



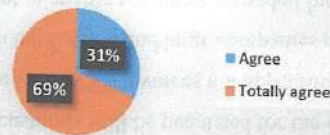
5. It is possible to learn new skills from peer group



6. Presenting before fellow faculty members from same domain was useful



7. Topics for presentation were supportive to my domain knowledge



Prachi Pargaonkar
Director

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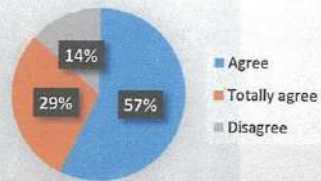
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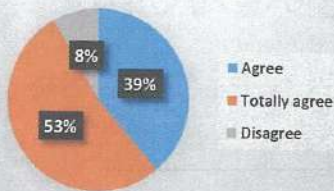
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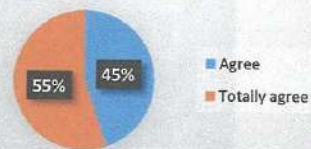
8. The time given for presentation was sufficient



9. Teaching without using technical tools helped in thinking innovatively



10. Method of evaluation at the Faculty orientation program was useful for me



Prachi Pargaonkar
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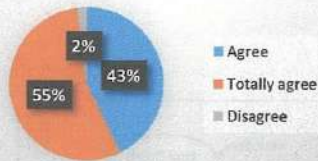
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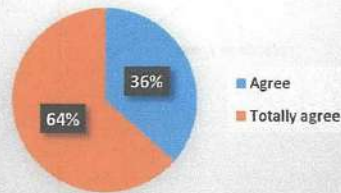
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11. It would be beneficial to have more such faculty assessment and feedback sessions



12. Inputs received from the evaluating panel were useful



Wal
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1.8 Break Fast and Launch Expences Receipt.

To,
Mr. Manoj,
Head,
Kamla Mess, Sinhgad Lonavala Campus,

Date: 29th March 2023

Subject: Request to Send the Quotation for Breakfast, Lunch and Hightea to be arranged during the Faculty Orientation Program (FOP) at SIBACA, Lonavala on Thursday, 6th April 2023

Dear Sir,

I, the undersigned, Director at SIBACA, wanted to inform you that as a part of Faculty Orientation Program (FOP)2023-24 of Management, we have planned teaching sessions of each Management faculty who are teaching MBA Program at various Management institutions across STES, Pune. These sessions are to be conducted at SIBACA, Lonavala on Thursday 6th April 2023. All the Directors and HOD's all also invited. So, there will be total of 140 people.

Kindly send the quotation and standard rate for the following:

Date: Thursday 6th April 2023

Total plates required= ~~140~~ 160 people.

	Upama + Tea	Timings	Venue	
Breakfast		8:15 am	SIBACA, Reading room of Library	160
Lunch	Dal Tadka, Pickels, Papad, Paneer Matar, Tava Bhaji, Chickpeas , Jeera Rice, Salad, Gulabjam, Icecream	12:15 pm	CTC	160
High Tea	Tea + biscuits	3:30 pm	SIBACA, Reading room of Library	160
	Mineral water bottles small (Qty: 25-30)	9 am	SIBACA Director's room	

NOTE: As Lunch is arranged in CTC, so we need to arrange Buffet plates, 2 bowls per plate at CTC by 12 Noon on 6th April 2023.

Thanking you.

Date: 29th March 2023

Place: Lonavala

V. Nakhate
Dr. Vidya Nakhate
Director
SIBACA



V. Nakhate
Director

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Director

JH - MEMO

Ph (02114) 304 350
Mo : 9421050997

OM SAI CATERERS

KAMLA MESS

STES, KUSGAON, LONAVALA - 410 401, TAL. MAVAL, DIST PUNE

To: SIBACA

Bill No. 565
Date 08/04/2023

Sr. No.	Item	Rate	Quantity	Amount Rs.	Ps.
1	B. Food चोरी काय नोणी पारिनायक शिरा	60/-	160	9600/-	
2	Baker. Tea 11 वणे	10/-	40	400/-	
3	LUNCH	150/-	160	24000/-	
4	Hi Tea चोरी काय नोणी	20/-	160	3200/-	
APPROVED President				Honble President kindly approve 37,000/- against MISA, FISA, Prachi D.Mhandrik	
Total → 37000/-					
SIBACA, LONAVALA Inward No. 190 Date - 12/11/23					
मौलिक समार कर्मचारी वाकन				Total 37,000/-	



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Report on 'Faculty Orientation Programme'

Duration :	4 Hours
Date :	11 February 2023
Time:	9.00 am to 1.15pm
Mode of Delivery :	Offline and Presentation
Venue:	SKNSSBM Syndicate Hall
Topic :	Faculty Orientation
Guest Speaker :	Dr. Prachi Pargaonkar (CA) Dr. Priya Agashe
Total number of Faculty Member :	17 faculty Members



In order to ensure qualitative growth of education faculty need to be strengthened and their on-going professional development need to be given due attention. This demands a compulsory Faculty Orientation programme for freshly recruited faculty in colleges.

With this objective in mind, Sinhgad Management Institute has initiated a Faculty Orientation Programme for its new faculty members.

Objectives of the Programme -

1. To enable the faculty to understand their roles and responsibilities in Higher Education and to impart essential professional skills, competencies and attitudes.
2. To help the participants to understand the structure, functioning, governance, rules and regulations of the Institution and to orient them to become potential partners of institute.
3. To explain and motivate the faculty to adopt learner - centric approaches of teaching and classroom management.
4. To enable the faculty, to develop & understand various methods of evaluation and assessment.



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Attendance Proof -

Table with columns: Sr. No, Name of the Faculty, Name of the Institute, Sessions Date & Signature. Rows list faculty members from various institutes like SIOM, SKNSSBM, SIBAR, SIMCA, SBS, SCOE, SKNCOE, NBSSOMS, RMDSSOMS, Warje, RMDSMS, and Kondhapuri.



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Attendance Proof -

SINHGAD MANAGEMENT INSTITUTE'S FACULTY ORIENTATION PROGRAM				
Sl. No.	Name of the Faculty	Name of the Institute	Sessions Date & Signature	
			8 to 11	11:15 to 1
1	Mr. Kailash Deshpande	SIOM	<i>[Signature]</i>	<i>[Signature]</i>
2	Mrs. Shital Thakare		Exam duty	Exam Duty
3	Dr. J. Pradip Thombare		<i>[Signature]</i>	<i>[Signature]</i>
4	Mr. Omkar Lad	SKNSSBM	<i>[Signature]</i>	<i>[Signature]</i>
5	Ms. Mrunali Pathak		<i>[Signature]</i>	<i>[Signature]</i>
6	Mr. Aditya Jangle		<i>[Signature]</i>	<i>[Signature]</i>
7	Mr. Surajsingh Parihar	SIBAR	<i>[Signature]</i>	<i>[Signature]</i>
8	Prof. Vinay Munde		<i>[Signature]</i>	<i>[Signature]</i>
9	Prof. Shraddha Kakade		Exam duty	Exam Duty
10	Megha Mehta	SIMCA	<i>[Signature]</i>	<i>[Signature]</i>
11	Mr. Rahul More		<i>[Signature]</i>	<i>[Signature]</i>
12	Aishwarya Limhan		<i>[Signature]</i>	<i>[Signature]</i>
13	Durga Bansode	SBS	<i>[Signature]</i>	<i>[Signature]</i>
14	Ms. Vijaya Rajput		Exam duty	Exam Duty
15	Prof. Rastika Naik		<i>[Signature]</i>	<i>[Signature]</i>
16	Ms. Bhagyashri Ambuskar	SCOE	<i>[Signature]</i>	<i>[Signature]</i>
17	Ms. Tejashree Soni	SKNCOE	<i>[Signature]</i>	<i>[Signature]</i>
18	Ms. Sucheta Chaudhary	NBSSOMS	<i>[Signature]</i>	<i>[Signature]</i>
19	Mrs. Rupali Shinde	RMDSSOMS, Warje	<i>[Signature]</i>	<i>[Signature]</i>
20	Mrs. Neeta Shinde		Exam Duty	Exam Duty
21	Ms. Archana	RMDSSMS, Kondhapuri	<i>[Signature]</i>	<i>[Signature]</i>
		Signature of the Trainer		
		Signature of the Coordinator		



[Signature]
 Director

S.K.N. Sinhgad School of Business Management
 S. No. 10/1, Ambegaon (Bk.), Pune - 411 041

[Signature]
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Telefax: +91 20 2435 4036 Email : director_sknbsbm@sinhgad.edu

Prof. M. N. Navale
M.E. (Elect.) MIE, MBA
Founder President

Dr. (Mrs.) Sunanda M. Navale
B.A., M.P.M., Ph.D.
Founder Secretary

Dr. Prachi Pargaonkar
M.Com., Ph.D., FCA
Director

Faculty Orientation Program for Human Resource Specialization



SINHGAD INSTITUTE OF MANAGEMENT AND COMPUTER APPLICATION

NARHE, Pune 41

Report of

Faculty Orientation Program (HR)

Date: 11th Feb 2023

Day: Saturday

Venue: SIMCA, Narhe

Time: 9am to 1.15 pm

Participants: 16 Faculty members of SMI

Coordinator: Dr. Rajeshwari Shinde

Sessions:

Sr. No	From	To	Subject	Expert	Desig.
1	9am	11am	How to teach domain subjects effectively	Dr. Vijaya Puranik	Director, SIMCA
2	11.15am	1.15pm	Recent Domain specific trends and concepts	Dr. Daniel Penkar	Director, SIOM



Content:

- Reading and understanding of the revised syllabus of SPPU.
- Deciding about the rubric assessment parameters for each Subject
- Making a clear Understanding of linking an array of HR subjects to Blooms taxonomy
- *Dr. Vijaya Puranik helped the HR Faculties in linking rubrics to various Hr Subjects.*
- *Dr Daniel Penkar helped the faculty members in understanding the values, skills and traits a teacher needs to behold.*



Prachi Pargaonkar
Director

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Director



Glimpses of the event

<p>Sessions by Dr. Vijaya Purnik and Dr. Daniel Penkar</p> <p>Faculties discussing rubric Assessment</p>	
<p>Group attending the Faculty Orientation Program at SIMCA</p>	

Prof. Rajeshwari. Shinde
 STES HR FDP organizing Team Member SIMCA

Dr. Vijaya Purnik
 Director-SIMCA

Handwritten signature
Director

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Faculty Attendance

Attendance of 11th February 2023



Wal.
 Director

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Wal.
 Director

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 Founder Secretary

Dr. Prachi Pargaonkar
 M.Com., Ph.D., FCA
 Director

Dr. Penkar (Feedback)	
Were objectives of the FDP clear to you?	5.Strongly agree
The course contents met with your expectations	5.Strongly agree
The level of the course was Good	5.Strongly agree
The course exposed you to new knowledge and practices	5.Strongly agree
The Speaker was clear and easy to understand	5.Strongly agree
The instructors encouraged interaction and Was helpful	5.Strongly agree
Were objectives of the course realized?	Yes
What do you think was the weaknesses of this FDP?	Nil
What do you think was the Strength of this FDP?	Yes ,this FDP given additional information regarding trending topics of HR,communication during lectures also how to solve case studies. New teaching pedagogy and teachers approach towards teaching.... Open interaction
Any additional comments or suggestions?	Waiting for more sessions.
Dr. Vijaya Puranik (Feedback)	
Were objectives of the FDP clear to you?	5.Strongly agree
The course contents met with your expectations	4. Agree
The level of the course was Good	5.Strongly agree
The course exposed you to new knowledge and practices	5.Strongly agree
The Speaker was clear and easy to understand	5.Strongly agree

Wal.
 Director

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Dr. Prachi Pargaonkar
M.Com., Ph.D., FCA
Director

Faculty Development Program for Marketing Specialization

A REPORT ON

FACULTY DEVELOPMENT PROGRAM

SPECIALISATION - MARKETING

Sinhgad Institute Of Management, Maharashtra, India
5-6/12, Vadgaon Khurd, Ambegaon BK, Pune, Maharashtra 411041, India
Lat 18.465157°
Long 73.896653°
11/02/23 01:26 PM GMT +05:30

Venue: Sinhgad Institute of Management, Pune
11th February 2023

Prachi Pargaonkar
Director

S.K.N. Sinhgad School of Business Management
S. No. 10/1, Ambegaon (Bk.), Pune - 411 041





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M.Com., Ph.D., FCA
Director

Madam insisted of focusing more on learning by doing, so that students can gain more practical knowledge and be more creative towards the tasks or problem given to them. Madam showed the sample props related to marketing activities. She asked the faculties to put more focus on,

- Giving variety of tasks to the students.
- Focus on assignments and MCQ tests as a part of concurrent evaluation.
- Practical or interactive teaching pedagogy.
- Analysis of Audio – Video clips relevant to the topic or concept.
- More use of Indian examples.



Overall, this Faculty Development Program was a great experience for all the new faculty members. The insights given by the both speakers were helpful for the participants. The participants also learned the various aspects of teaching and marketing, which they can implement in their teaching pedagogy. The program was packed with a lot of learning experiences and gave a better outlook according to the changing times.



Wal
DIRECTOR

S.K.N. Sinhgad School of Business Management
S. No. 10/1, Ambegaon (Bk.), Pune - 411 041

Wal
DIRECTOR

S.K.N. Sinhgad School of Business Management
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Session 2- Dr. Mamta Mishra



The second resource person for the day was Dr. Mamta Mishra madam. Mishra madam's session started with brief introduction. Madam discussed with faculties that how they can approach each level of activities to make it more interesting for the students. Madam's main topic for discussion was CO-PO mapping and how we can make activities more interactive and interesting for the students. Madam explained the concept of CO and PO to the participants. She explained the relevance of CO-PO with the different marketing activities. Mishra madam showed some of the activities done by the students and creatively students can approach the tasks given to them.



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Long 73.835653°
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 B.A., M.P.M., Ph.D.
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Director

1.9 Information of FDP Communication through mail

10/10/23, 1:57 PM

Sinhgad Technical Education Society Mail - Fwd: Details of FDP - Shripad Thawre (At SBS- 25 FEB 2023)



Dr Ram Kothe <ramkothe.sknsbm@sinhgad.edu>

Fwd: Details of FDP - Shripad Thawre (At SBS- 25 FEB 2023)

2 messages

Dr. Prachi Pargaonkar <director_sknbsm@sinhgad.edu>
 To: Dr Ram Kothe <ramkothe.sknsbm@sinhgad.edu>

11 August 2023 at 13:07

This is faculty orientation conducted on 25th February, 2023.

Thanks and Regards,
 Dr. Prachi Pargaonkar
 Director,
 S.K.N. Sinhgad School of Business Management
 S.No.10, Ambegaon (Bk.), Pune-411041
 Ph. (020)24354036 Call No.+91-8975769599
 E-Mail<director_sknbsm@sinhgad.edu

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----- Forwarded message -----

From: Dr.Bharati Kumar <bharati.sbs@sinhgad.edu>
 Date: Fri, Aug 11, 2023 at 1:06 PM
 Subject: Details of FDP - Shripad Thawre (At SBS- 25 FEB 2023)
 To: Dr. Prachi Pargaonkar <director_sknbsm@sinhgad.edu>

Dear Madam
 PFA all the details regarding the mentioned FDP

Regards
 Dr Bharati Kumar
 Professor (HR)
 IQAC Coordinator
 Coordinator (MBA-II Yr)
 Mobile: 8999646263
 "One who sweats more in training bleeds less in war"

Sinhgad Business School
 19/15, Smt. Khilare Marg, Off Karve Road, Near Sharda Center, Erandwane, Pune-411004
 Affiliated to Savitribai Phule University of Pune
<http://www.sinhgad.edu/SinhgadManagementInstitute/SBS-MBA>

Sinhgad Technical Education Society | www.sinhgad.edu

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Prachi Pargaonkar
 Director

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Telefax: +91 20 2435 4036 Email : director_sknbsm@sinhgad.edu

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B.A., M.P.M., Ph.D.
Founder Secretary

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M.Com., Ph.D., FCA
Director

10/16/23, 1:57 PM

Sinhgad Technical Education Society Mail - Fwd: Details of FDP - Shripad Thawre (At SBS- 25 FEB 2023)

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2 attachments

 25 FEB 2023 SBS- FDP ATTENDANCE SHEET OF PARTICIPANTS.pdf
949K

 25TH FEB EFFECTIVE TEACHING TOOLS REPORT.pdf
748K




Director

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1.10 Faculty Development Program on Effective Teaching Tool.

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 19/15, Erandwane, Smt Khilare Marg, Off Karve Road, Pune 411004,
 Tel : (020) 25434314 Fax : 25458520, Email : director_sbs@sinhgad.edu



Report
 Faculty Development Programme
EFFECTIVE TEACHING TOOLS

Date of FDP : 25th February 2023

Time : 9:00 am to 1:15 pm

Venue: Sinhgad Business School

Resource Person : Mr Shripad Thawre (Wisdom Consultants)

Coordinated By: Dr Bharati Kumar, SBS

Sinhgad Business School, Erandwane conducted a one day FDP on Effective Teaching Tools for the faculty members of Sinhgad Institutes of Management on Saturday the 25th February 2023. The purpose of the FDP was to reorient the teaching faculty members with some of the effective methods on handling the students in this changed tech sevy environment. We need to make the teaching learning more student centric in this context Mr Thawre guided the present participants with some live examples and in class activities for self awareness and changes required in the way of dealing with students.

He highlighted the importance of knowing self and molding certain characteristics and pattern of delivering the sessions. Role play and psychometric test were used Mr Thawre to creat self awareness he also pointed out some of the basic traits required in a good teacher.37 participants from various management institutes under STES attended the FDP.



W. N. Navale
 Director

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Dr. Prachi Pargaonkar
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 Director

25 Feb FDP Attendance Sheet Pg 2 of 2

43	Ms Tejashree Soni	NBSSOMS	TD	TD	TD	TD
44	Ms Sucheta Chaudhary		TD	TD	TD	TD
45	Ms Kirti Joshi		TD	TD	TD	TD
46	Mrs. Dhanashree Borawake	RMDSSOMS, Warje	Prachi	Prachi	Prachi	Prachi
47	Mrs. Rupali Shinde		Prachi	Prachi	Prachi	Prachi
48	Mrs. Neeta Shinde		Prachi	Prachi	Prachi	Prachi
49	Ms. Ashwini Dudhmal		Prachi	Prachi	Prachi	Prachi
50	Mrs. Koral Bankar		Prachi	Prachi	Prachi	Prachi
51	Mrs. Swati Patil		Prachi	Prachi	Prachi	Prachi
52	Mrs. Swati Hingane		Prachi	Prachi	Prachi	Prachi
53	Mrs. Deepa Joshi	RMDSMS, Kondhapuri	Prachi	Prachi	Prachi	Prachi
54	Ms. Archana		Prachi	Prachi	Prachi	Prachi
55	Dr. Charulata		Prachi	Prachi	Prachi	Prachi
56	Dr Irfan Siddiqui	SCOE	Prachi	Prachi	Prachi	Prachi
57	Dr Archana Borde		Prachi	Prachi	Prachi	Prachi

58. ~~SP SHWETA KATKAR~~
 59. ~~AJANTA CHAKRABORTY~~
 Signature of the trainer

Signature of the coordinator
 60. Dr. Ravati Rautao

{ Prachi }
 SIBAR

Prachi Prachi Prachi Prachi

Prachi
 Dr. Bharati Kumar
 Co-ordinator, FDP, SBS.



Prachi
 Director

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