

S. K. N. SINHGAD SCHOOL OF BUSINESS MANAGEMENT

Sinhgad Institutes (Approved by AICTE, Recognised by Govt. of Maharashtra & Affiliated to Savitribai Phule Pune University)

S. No. 10/1, Ambegaon (Bk.), Pune - 411041. Phone : +91 20 2435 4036

Telefax: +91 20 2435 4036 Email : director_sknsbm@sinhgad.edu

Prof. M. N. Navale M.E. (Elect.) MIE, MBA Founder President Dr. (Mrs.) Sunanda M. Navale BA. MPM. Ph.D. Founder Secretary

Dr. Prachi Pargaonkar M.Com., Ph.D., FCA Director

Best Practice II

1. Title of the Practice: Train The Trainer under Faculty Orientation Program

2. Objectives of the Practice:

Following objectives are presumed for improving the qualities among faculty members of Sinhgad Technical Education Society's S.K.N. Sinhgad School of Business Management are enlisted below.

- 1. To enhance the teaching skills
- 2. Optimization of available resources in Campus
- Promoting effective use of new technological resources made available by STES
- 4. To cultivate effective mentoring skills
- 5. To Enhance Diversity and Inclusion characteristics
- 6. To enhance the leadership and managerial skills
- 7. To promote faculty members for continuous development
- 8. To give chance for better improving communication skills among newly joined faculty.
- 9. To make familiar with Sinhgad culture.
 - 3. The Context: S.K.N.Sinhgad School of Business Management co-hosted **Train the Trainer under**Faculty Orientation Program in the month of April at Lonavala Campus with all hospitality facilities for its faculty members. The faculty development program included the presentation of faculty members on the various topics related to the subjects they would be teaching in the upcoming semesters and given by the organizing committee panel. The program was arranged for all faculty members of Sinhgad Management Institutes. All faculty Members and Directors of the institutes participated in the sessions. Identified areas for improvement would only be the basis for giving suggestions for improvement to the faculty member.

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10/1, Ambegaon Bk.,

> S.K.N. Sinhgad School of Business Management S. No. 10/1, Ambegaon (Bk.), Pune - 411 041

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4. The Practice:

The session began with registration of all faculty members from all Sinhgad Management Institutes followed by tea and breakfast. According to the specialization the groups are formed. The panel member of each group briefed about the program. At the time of presentation faculty members were to use only board and pen. Every faculty member teaching MBA Program were allotted a topic from their own specialization and/or the subject they teach, in advance. The faculty member presented the topic without power point for 10 minutes before the evaluating panel of experts and colleagues from the same domain from Sinhgad Management Institutes. The presentations were evaluated by the internal experts from the different specializations. The criteria of evaluation are already explained by the panel members. The internal experts gave the valuable inputs on the rubrics (criterion of evaluation) set for the teaching session by the committee members. The rubrics were content coverage, content delivery, communication skill, connect with audience and innovative teaching methods used. The presentation was followed by question and answer session. Purpose of the activity was to identify areas for improvement to ensure effective content delivery to MBA students and Peer Learning. Identified areas for improvement would only be the basis for giving suggestions for improvement to the faculty member. The team of internal experts from different Sinhgad Management Institutes for evaluation of presentation was,

Marketing - Dr. Milind Marathe (Professor) and Dr. Vidya Nakhte (Director)

Finance - Dr. Parag Kalkar (Director) and Dr. Prachi Pargaonkar (Director)

Human Resource Management - Dr. Vijaya Puranik (Director) and Dr. Swati Vijay (HOD-MBA)

General Management (including BA and OSCM) -

Dr. Dhananjay Mandlik (Director) and Dr. Mamta Mishra (HOD-MBA)

Overall the session was interactive and everyone had a better understanding of how to teach the subject with innovative methods in the classroom.

Director





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Dr. Prachi Pargaonkar Director

5. Evidence of Success

Faculty members recognized the importance of faculty orientation programs in relation to all management specialties. The importance has been expressed in the context of improving the quality of management education, teachers' professional development and the work-based learning environment, with the overarching goal of improving not only knowledge and skills, but also the mastery of students' cognitive abilities. Feedback received was very positive. Faculty members understood their importance of up skilling their knowledge bases, were made aware about new and innovative teaching pedagogies and it also gave them a chance for peer learning.

6. Problems Encountered and Resources Required: The tough task was to manage all levels of faculty at the same platform with travel and hospitality management. It was also difficult to manage the availability of Directors of all the management Institutes and Internal experts of evaluating panels. Some of the faculty members who joined newly found difficulty while giving presentations without power points. Creative thinking and cognitive development were identified to be playing crucial role in teaching effectiveness.

Details of Program

Sr. No	Title of Activities	Dates	Page No
1	Schedule of the Faculty Orientation Program 2023 Lonavala	6th April 2023	Jan-26
3	Faculty Development Program For Finance Specialization	11-Feb-23	27-30
4	Faculty Development Program For Human Resource Specialization	11-Feb-23	31-34
5	Faculty Development Program For Marketing Specialization	11-Feb-23	35-37
6	Faculty Development Program on " Effective Teaching Tool"	25-Feb-23	40-44

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Dr. Prachi Pargaonkar M.Com., Ph.D., FCA Director

1.1 Schedule of the Faculty Orientation Program 2023

Dear All Faculty Members,

Following is the schedule of the Faculty Orientation Program 2023.

Day and Date: Thursday 6th April 2023				
Reporting at Sinhgad Institute of Business Administration & Computer Application (SIBACA) , Lonavala	8:30 am			
Attendance	8:30 am to 8:45 am			
Breakfast at SIBACA	8:45 am to 9:15 am			
Briefing about FOP- Seminar Hall, SIBACA	9:15 am to 9:30 am			
Reporting for the session in the respective Class rooms	9:30 am			
 Marketing Session- Class Room No 210 General management (BA and OSCM) Class Room No 209 Finance session- Class room no 208 Human Resource Management- Class Room No 207 				
First half of the session	9:30 am to 12:45 am			
Lunch Break- Venue- CTC	12:45 am to 2:00 pm			
Second half of the session	2:00 pm to 4:30 pm			
High Tea	4:30 pm			
	1			





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For Transportation purpose, kindly report to any of the pickup points as per your location preference. You are requested to report to the respective pick point 10 min. before the time mentioned.

Sr.No.	Pick up Point	Time
1	STES Main Gate (Vadgaon Campus)	6:30 am
2	Navale Bridge (Union Bank)	6:40 am
3	Warje Bridge (End Point)	6:50 am
4	Chandni Chowk (Before Bridge)	7:00 am
5	Balewadi (Bus stop)	7:15 am
6	Hinjewadi Bridge	7:25 am
7	Wakad (Bhumkar Chowk)	7:30 am
8	Ravet Bridge	7:40 am
9	Lonavala	8.30 am

All the Three Buses will start from STES Main Gate (Vadgaon Campus)

Contact persons for:

Bus Number 1: Dr. Bharti Jagdale - 9004657035

Bus Number 2: Dr. Pravin Bodade - 9890081231

Bus Number 3: Mr. Atul Bodake - 7709582443

Thank you.

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1.2 Sinhgad Management Institutes Faculty Orientation Program 2023-24 (Fop)



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Activity 3: Faculty presentations

Date: 06/04/2023

Venue: SIBACA LONAVALA

DO'S AND DON'TS

- Every faculty member teaching MBA Program will be allotted a topic from their own specialization and/or the subject they teach, in advance.
- 2. The faculty member will have to teach the topic for 10 minutes before the evaluating panel of experts and colleagues from the same domain from SMI.
- 3. Purpose of the activity is to identify areas for improvement to ensure effective content delivery to MBA students and Peer Learning. Identified areas for improvement will <u>only</u> be the basis for giving suggestions for improvement to the faculty member.
- 4. No power point presentation or use of video/technology should be made.
- 5. Use of Board and pen is allowed.
- 6. Faculty member may use notes or Book for reference during the session.
- 7. Time given for the presentation is 10 minutes.
- 8. The presentation will be evaluated by Internal Experts.
- 9. The activity is scheduled on 6th April. No rescheduling is possible.
- 10. Evaluation criteria will be shared on the day of the activity by Coordinating Committee of FOP

10/1 Business



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Dr. Prachi Pargaonkar M.Com., Ph.D., FCA Director



FACULTY ORIENTATION PROGRAM 2023

ATTENDANCE SHEET

Day and Date: Thursday 6th April 2023 Time: 9:00 am to 5:00 pm

Name of the Institute: SCOE						
Sr. No.	Name of the Faculty Member	Contact No.	SPECIALIZATION	Signature	Food Coupon	
1	Dr. Irfan Siddiqui	9764903750	MARKETING	As.	fasting	
2	Dr. Shanta Arakeri	9579103934	FINANCE	(July)	1	
j.	Dr. Archana Borde	9021044111	MARKETING	AABorde		
4	Prof. Rasika Naik	9370842558	FINANCE	Proile		



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Founder Secretary

Dr. Prachi Pargaonkar M.Com , Ph.D , FCA

Director

1.3 Rubrics on Faculty Orientation Program Mail.

Sinhgad Technical Education Society Mail - Fwd: Rubrics during teaching session of FACULTY ORIENTATION PROGRAM



Dr Ram Kolhe <ramkolhe.sknssbm@sinhgad.edu>

Fwd: Rubrics during teaching session of FACULTY ORIENTATION PROGRAM 2023-24 (FOP)

1 message

Dr. Prachi Pargaonkar <director_sknsbm@sinhgad.edu>
To: Dr Ram Kolhe <ramkolhe.sknssbm@sinhgad.edu>

11 August 2023 at 13:05

Thanks and Regards, Dr. Prachl Pargaonkar Director, S.K.N. Sinhgad School of Business Managemen S.No.10, Ambegaon (Bik.), Pune-411041 Ph. (020)24354036 Celi No.+91-8975769599 E-Mail-director_sknsbm@sinhgad.edu

Before printing, think of its impact on the Environment/ Please do not print this email unless it is absolutely necessary. Save paper- Save Environment

From: Director SIBACA director SIBACA director sibaca@sinhgad.edu Date: Tue, Mar 28, 2023 at 2:46 PM

Datib: 106, Mai 20, 2023 at 240 FM
Subject Rubrics during teaching session of FACULTY ORIENTATION PROGRAM 2023-24 (FOP)
To: Dr Parag Kalkar <a irector_sba@sinhgad.edu>, Prof. Dr. Dhananjay Mandilk <a irector_sibar@sinhgad.edu>, Dr. Origaya Puranik <a irector_sibar@sinhgad.edu>, Dr. Prachi Pargaonkar <a irector_sknsbm@sinhgad.edu>, Dr. Daniel Penkar Director, SIOM <a irector_sibam@sinhgad.edu>, Dr. Daniel Penkar Director, SIOM <a irector_sibam@sinhgad.edu>.

Respected all,

A kind request to give your valuable inputs on the rubrics to be set for the teaching session under FACULTY ORIENTATION PROGRAM 2023-24 (FOP) scheduled on 6th April 2023.

- 1. Content delivery
 2. Content delivery
 3. Communication skill
 4. Connect with the audience
 5. Innovative teaching methods used
 6. Q & A

Note: Dr. Prachi has already suggested the 5th one.

Once the rubrics are approved, I will keep the evaluation sheets ready at my end for all the faculty members.

Thank you.

Regards ...

Dr. Vidya Nakhate

B. Phama, MBA(Mkt.), M. Phil (Mang.), NET (Mang.) B.A. Addn. Ph.D. (Mang.)

Director- SIBACA Lonavala

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1.4 List Of Panel Member allocation

Panel Members for upcoming Faculty Orientation Program

Dear all, as you are all aware that SMIs are organizing a faculty orientation program in Lonavala on 6th April, 2023. Following will be the panel members for the said activity.

Marketing - Dr. Milind Marathe and Dr. Vidya Nakhte

Finance - Dr. Parag Kalkar and Dr. Prachi Pargaonkar

Human Resource Management - Dr. Vijaya Puranik and Dr. Swati Vijay

General Management (including BA and OSCM) - Dr. Dhananjay Mandlik and Dr. Mamta Mishra.

The topics for the said presentation have already been sent to faculty members of all domains. The objective of this program is twofold: One to evaluate the faculty and two peer learning. As no PPTs or any other teaching tools are available to them barring use of white board, it is expected that they be innovative and are able to get across in the time allotted to them. Evaluation sheets will be given to you at the time of registration. Thanks and Regards,

Dr.Prachi Pargaonkar

Directo

of Busine

S.K.N Sinhgad School of Business Management , Ambegaon(BK), Pune -411041

Director



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1.5 Sample of invitation by Mail

9/19/23, 10:23 PM

Sinhgad Technical Education Society Mail - FACULTY ORIENTATION PROGRAM 2023-24 (FCP)



Dr Ram Kolhe <ramkolhe.sknssbm@sinhgad.edu>

of Business

Ambogican Ak. 411 042

FACULTY ORIENTATION PROGRAM 2023-24 (FOP)

Prof. Dr. Dhananjay Mandlik <director_sibar@sinhgad.edu>
To: Dr Ram Kolhe <ramkolhe.sknssbm@sinhgad.edu>

29 March 2023 at 09:34

Dear Sir/Madam,

As per Instructions from the Coordinating Committee of FOP, you are required to prepare the following topic for a 10-minute session without using PPT or videos.

FACULTY ORIENTATION PROGRAM 2023-24 (FOP)

- · Faculty Name: Dr. Ram Kolhe
- Topic: Qualitative Research Methods
- Venue: SIBACA, Lonavala
- Day and Date: Thursday 6th April 2023.

Kindly contact the Director of your respective Institution regarding Do's and Don'ts and any further details.

Regards,



Prof. (Dr.) DHANANJAY MANDUK





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SINHGAD INSTITUTE OF BUSINESS ADMINISTRATION AND RESEARCH

Sinhgad Technical Education Society | www.sinhgad.edu

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M.Com., Ph etary Director

Dr. Prachi Pargaonkar M.Com., Ph.D., FCA Director

1.6 Attendance Sheet of FOP Lonavala



FACULTY ORIENTATION PROGRAM 2023 ATTENDANCE SHEET

Day and Date: Thursday 6th April 2023 Time: 9:00 am to 5:00 pm

Name of the Institute: SIMCA							
Sr. No.	Name of the Faculty Member	Contact No.	SPECIALIZATION	Signature	Food Coupon		
1	Dr. Sudesh Sharma	9657725082	MARKETING	- Chr	~		
2	Dr. Rajeshwari Shinde	9960197988	HUMAN RESOURCES	100	V		
3	Dr. Seema Choure	9823580430	HUMAN RESOURCES	Blue	~		
4	Dr. Amit Deshmukh	9923254087	MARKETING	Dut	V		
5	Dr. Megha Mehta	9767439768	FINANCE				
6	Dr. Rahul More	9970941977	FINANCE	100			
7	Manisha Shinde	9763568675	BUSINESS ANALYTICS	Mal	(<u></u>		
8	Nitin Kanade	7038206620	OSCM	Ble	~		
9	Durga Bansode	9850831467	FINANCE				
10	Vikrant Maheshwari	9158853737	OSCM	Melierhoan	~		
11	Ashwini Nikam	9975050678	MARKETING	Dikam	~		
12	Aishwarya Limhan	9657912313	FINANCE	Richary	~		
13	Vishwajeet Gaike	7875000071	HUMAN RESOURCES	98-			



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FACULTY ORIENTATION PROGRAM 2023

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Day and Date: Thursday 6th April 2023 Time: 9:00 am to 5:00 pm

		ame of the Inst	itute: RMDSSOMS		
Sr. No.	Name of the Faculty Member	Contact No.	SPECIALIZATION	Signature	Food Coupor
1	Dr. Devyani Ingale	8362970559	FINANCE	2	-
2	Dr. Kavita Kamath	9960411944	MARKETING	Anul	-
3	Mr. Dnyaneshwar Ghuge	9168259585	OSCM	Beluge	-
4	Mrs. Archana Chirmade	8087265631	OSCM	themade.	1
5	Mrs. Neeta Shinde	9881688072	FINANCE	Milare	1
6	Mrs. Deepa Joshi	9371161267	OSCM	Appalis.	レ
7	Ms. Ashwini Dudhmal	9028283992	HUMAN RESOURCES	Kahuni	/
8	Mrs. Komal Bankar	8446157010	HUMAN RESOURCES	Benter	L
9	Mrs. Dhanashree Borawake	9404691973	MARKETING	Planawake	レー
10	Mrs. Rupali Shinde	9309571606	FINANCE	(Psr.	<u></u>
11	Mrs. Swati Patil	9767750674	HUMAN RESOURCES	和	~
12	Mrs. Swati Hingane	9766471050	FINANCE	Lungarins	0







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Sr. No.	Name of the Faculty Member	Contact No.	SPECIALIZATION	Signature	Food Coupon
1	Dr. Sunita Shah	9960750600	HUMAN RESOURCES	Solar	1
2	Dr.Sanket Charkha	9767419373	FINANCE	faurt.	~
3	Mr. Mahesh Lagad	8459407596	MARKETING	(D) Byou	/
4	M. Bhagyashri Ambuskar	9503968880	FINANCE	Ti4mb	1







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	N	ame of the Ins	titute: SKNCOE		
Sr. No.	Name of the Faculty Member	Contact No.	SPECIALIZATION	Signature	Food Coupon
1	Dr. Sunita Shah	9960750600	HUMAN RESOURCES	Solar	1
2	Dr.Sanket Charkha	9767419373	FINANCE	faut.	~
٥	Mr. Mahesh Lagad	8459407596	MARKETING	(Depart	/
4	M. Bhagyashri Ambuskar	9503968880	FINANCE	534mb	1







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Si		Name of the In	stitute: SIBAR		-
No		Contact N		N Signature	Food
_1	Dr. Vijay Dhole	942202003	HUMAN RESOURCES	All Comme	Coupo
2	Dr. Zamarrud Ansari	989086543		Lamered	1
3	Dr. Prachi Murkute	962318523		D. W.	V
4	Dr. Revati Ramrao Rautrao	800700071		Revali	
5	Prof. Urmila Nikam	9823753301		Nim	
6	Prof. Pramod Sasane	9890303808		STAN	1 -
7	Prof. Rutuja Pakhare	9689718361	HUMAN RESOURCES	Refeate the	
8	Prof. Shwetlana Katkar	9356036761	FINANCE	1 orl	-
9	Prof. Shraddha Kakade	9403868399	FINANCE	113000	-
0	Prof. Kritika	9049812422	HUMAN RESOURCES	Cerete	
1	Prof. Vinay Munde	7745023593	FINANCE	10 CONT	
1	Prof. Amít Pise	9762167579	MARKETING	Amilh ise	
- 1	Prof. Pradnya Kulkami	8888427566	OSCM	hà	
1	Prof. Ajanta Chaktraborty	9284711449	HUMAN RESOURCES	(48)	
I	Prof. Kaustubh Virkar	Continue	MARKETING	Mou	

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Dr. Prachi Pargaonkar M.Com., Ph.D., FCA Director



FACULTY ORIENTATION PROGRAM 2023 ATTENDANCE SHEET

Day and Date: Thursday 6th April 2023 Time: 9:00 am to 5:00 pm

		Name of the	Institute: SBS		
Sr. No.	Name of the Faculty Member	Contact No.	SPECIALIZATION	Signature	Food Coupor
1	Dr. (Mrs.) Bharti Kumar	8999646283	HUMAN RESOURCES	- Jelly	-
2	Mrs. Vidyut Deshpande	9371628915	BUSINESS ANALYTICS	\$z.	_
- 3	Dr. Prashant Kotasthane	9766533465	MARKETING	Dre.	-
4	Dr. Vimal Deep Saxsena	9823338168	MARKETING	the state	V
5	Dr. Prashant Phule	9822445111	MARKETING	265	1
6	Dr.Vrinda Pandit	9890658076	FINANCE	hinds	1
7	Dr.Jairaj Sasane	9881717475	MARKETING	Hav	1
8	Dr. Vishal Gaikwad	7507655227	MARKETING	julian	/
9	Dr. D.S. Vilasini	8888752259	MARKETING	6	1
10	Dr. Kavita P. Joshi	9766722114	HUMAN RESOURCES	Was-	1
.1	Mr. Sandeep Londhe	9970439227	MARKETING	Ale	4
12	Mr. Siddharth Karale	9373412337	FINANCE	1760	V
13	Ms. Sandhya Shelar	8856877485	HUMAN RESOURCES	tidas	~
14	Mr. Vijaya Rajput	8766983007	FINANCE	Valeija to	-



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ATTENDANCE SHEET
Payend Date: Thursday 6th April 2023 Time: 9:00 am to 5:00 pm

Sr. No.	Name of the Faculty Member	Contact No.	SPECIALIZATION	Signature	Food
1	Dr. Sagar Ramrao Pawar	9850086767	MARKETING	Q	Coupon
2	Dr. Khawaja Mubeenur Rahman	9823225860	OSCM	Root	1
3	Dr. Shriram Savaleram Dawkhar	9011042364	MARKETING	to idures.	1
4	Dr.Rijwan Ahmed Mushtak Ahmed Shaikh	9028043691	MARKETING	1	
5	Dr. Avinash Bhaskar Joshi	9822037037	MARKETING	21.	V
6	Mr. Amol Bhimsen Khandagale	9975592016	MARKETING	mu	~
7	Ms. Aanchal S. Sharma	8668822511	MARKETING	A Some	~
8	Mr. Rajit R. Panickar	9860379271	MARKETING	Zaul	V
9	Mr. Suraj Ashok Sonawane	8180959970	MARKETING	8	~
10	Mr. Piyush Raju Aole	7798323838	MARKETING	-01	~
11	Me Pradip Sudam Thombare	9833079377	FINANCE	r-P	V
12	Dr. Manisha Deepak Badgujar	9823160634	FINANCE		
13	Dr. Shital VishnupantThakare	8788660393	FINANCE	alu	V
14	Mr.Omkar Jaywant Lad	9960669681	FINANCE	-S.D	~
15	Mr. Rohan Ram Deshpande	7798888768	FINANCE	2-	V
16	Dr.Akshata Santosh Sakhawalkar	9881203330	HUMAN RESOURCES	DEN 123	V
1,	Adv. Dr. Girish J. Bakshi	9763729891	HUMAN RESOURCES	3.00 CH_	~
18	Mr. Ankush Gajanan Mahajan	9307000985	HUMAN RESOURCES	Aukydar	~
19	Mr. PratapsinhNetajirao Patil	9518311475	HUMAN RESOURCES -	7ala	V
20	Ms. Prachi Pankaj Deshpande	9922791861	HUMAN RESOURCES	Praelii.	~
21	Mrs. Priyanka Sagar Pawar	9850986984	HUMAN RESOURCES	Pawer	V
22	Ms.Rucha A Despande	9970965339	HUMAN RESOURCES	8-	-
23	Mrs. Sushma JalindarGandal	9970454354	OSCM	Sendal	V
24	Mr. Swapnil Kailas Devhade	7507843916	OSCM	mys !	V
25	Mrs. Yogita Parag Kadbane	9923147714	BUSINESS ANALYTICS	Jest	~
26	Mrs. Deepali Nitin Sonawane		BUSINESS ANALYTICS	Operal.	~
27	Mr.Haripandit Sopan Shirsat		FINANCE	Amou	~

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FACULTY ORIENTATION PROGRAM 2023

ATTENDANCE SHEET

and Date: Thursday 6th April 2023 Time: 9:00 am to 5:00 pm

	N775 #	Name of the Ins	stitute: SKNSSBM		
Sr. No.	Name of the Faculty Member	Contact No.	SPECIALIZATION	Signature	Food Coupon
1	Dr. Yatin Bokil	8484978990	MARKETING	202	1
2	Dr.Shalaka Sakhrekar	9922402945	HUMAN RESOURCES	THE	1
3	Dr. Sangita Gorde	9730557601	HUMAN RESOURCES	Sarita	V
4	Dr. Manoj Kulkarni	9518727049	OSCM	afright.	~
5	Dr.D.P.Rane	9881988406	FINANCE	Mely	V
6	Dr. Ganesh Yadav	9922954775	MARKETING	How	-
7	Dr. Sadhana Ogale	9594002306	FINANCE	8:1:05	~
8	Dr. Ram Kolhe	9860809425	MARKETING	2 In	2
9	Dr.Roza Parashar	9881249855	HUMAN RESOURCES	Kora	V
10	Prof. Manjula Dhulipala	9881781433	HUMAN RESOURCES		
11	Prof. Sheetal Sarnot	9405605804	FINANCE	Sugarrot	~
12	Prof. Kalpana Sayankar	9960027776	HUMAN RESOURCES	1	1
13	Prof. Mayuri Yadav	9850511775	HUMAN RESOURCES	(Blocky	-
14	Prof. Niketa Patil	8087486642	MARKETING	PRatil	~
15	Prof. Mrunali Pathak	9325988069	FINANCE	Duffere	
16	Prof. Aditya Jangale	9869745744	FINANCE	Alitys	1
17	Prof. Surajsingh Parihar	8208905760	FINANCE	Contract of the Contract of th	~
18	Prof. Mark Jacobs	9970019616	MARKETING	Grand?	~
19	Prof. Pritam Chaudhari	7757977417	BUSINESS ANALYTICS	Dop	V

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Dr. Prachi Pargaonkar M.Com., Ph.D., FCA Director

	Faculty Details for	abcommonda.	Faculty Details for upcoming a comp		
opinitad and an arrange	Name of the Faculty Member Contact No. E-mail i.d.	Contact No.	E-mail i.d.	SPECIALIZATI	SPECIALIZATI Subject for which he needs to be assessed
r. Name of the first of				Select from the drop down list	(in case he/she is taking general subjects, for which assessment is required, mention that as well)
			I be been dein Change in the second	E C Z Z	Current Trends and Cases in Finance
-	Dr. Anil Nagtilak	9850332155	9850332155 aniinagiilak sioacatasii ilgacieca	0	MARKETING Marketing Management
2 Sinhaad Institute of	Sinhaad Institute of Dr. Krishna Sharma	997092370	killsharina shaca shaca sinhaad.edu	MARKETING	99 (1922) a Mainstram a strategy control of the Parketing Coerations and Supply Chain Management
Business Application Dr. Rajendra Bhadale	Dr. Rajendra Bhadale	9004657035	9004657035 bhartijagdale sibaca@sinhgad.edu	HUMAN RESO	HUMAN RESO Competency Based HRM
Application (SIBACA)				CNITENOVA	Marketing Management / Any General Management subject of II Sem
20	Dr. Reena Nath	7972388893	7972388893 reenanath.sibaca@sinngau.edu	MARKETING	MARKETING Consumer Behaviour
9	Dr. Nilesh Patil	8805249502	8605249502 meshpani sidacagosi inganeda	MARKETING	Marketing 4.0
7	Dr. Pravin Bodade	989008123	9880001231 prayingogado.sipaca@sintgad.edu	FINANCE	Financial Management
89	Mrs. Sagnaria Aware	200			
TOTAL					









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1						
Sr.	Name of the Institute	Sr. Name of the Institute Name of the Faculty Member	Contact No. E-mail i.d.	E-mail i.d.	SPECIALIZATI	SPECIALIZATI Subject for which he needs to be assessed
	Popular St. Chool of Chool of	ement			Select from the drop down list	(in case he/she is taking general subjects, for which assessment is required, mention that as well)
-	To the second	Dr Irfan Siddiqui	9764903750	9764903750 İsiddiqui scoe@sinhgad edu	MARKETING	Marketing Research
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3		Mr. Mahesh Lagad	8459407595	8459407596 mahesh lagad_skncoe@sinhgad.edu	MARKETING	Marketing Research
4		M. Bhagyashri Ambuskar	9503968880	9503968880 bhagyashriambuskar.skncoe@sinhgad FINANCE	FINANCE	Personal Financial Planning
-		Dr. Reshma Kabugade	7385604069	7385604069 reshma.kabugade2008@sinhgad.edu HUMAN RESO Human Resources Management	HUMAN RESO	Human Resources Management
N		Dr.Meeta Meshram	9623876986	9623876986 Inceta meshram nbnssoms@sinhgad.dHUMAN RESO Human Resourcos Management	HUMAN RESO	Human Resources Management
6	MON Cinhand Cohool	Dr.Prakash Pise	9011067318	9011067318 prakash.pise@sinhgad.edu	FINANCE	Financial Management
4		Dr. Santosh Gore	9423803232	9423803232 santosh gore.nbnssoms@sinhgad.edu MARKETING	MARKETING	Marketing Management
2	Strudios	Prof. Avinash Dandwate	9529173962	9529173962 nbnplacement@sinhgad.edu	MARKETING	GWES
8	TAN .	Prof.Sucheta Chaudhary	9049994848	9049994848 schaudharl.nbristic@sinhgad.edu	FINANCE	Financial Management
7	(NBNSSOMS)	Prof. Kirti Joshi	9309775548	9309775548 kirtijoshi nbnssoems@sinhgad.edu	HUMAN RESO	
8		Prof. Tejashree Soni	9284803659	9284803659 tejashreesoni.nbnstic@sinhgad.edu	FINANCE	Financial Management
6		Prof. Valbhav Kale	7709578404	7709578404 vaibhavmba2006@gmail.com	MARKETING	Marketing Management
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2		Dr. Kavita Kamath	9960411844	9960411944 kavitakamath.mdssoms@sinhgad.eduMARKETING	MARKETING	Consumer Behaviour
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0 10	RMD Sinhgad School	Mrs. Neeta Shinde	9881688072	9881688072 neeta.shinde.rmdssoms@sinhgad.edu FINANCE	FINANCE	Personal Financial Planning
9/	6 Of Management	Mrs. Deepa Joshi	9371161267	9371161267 deepajoshi.rmdssoms@sinhgad.edu OSCM	OSCM	Services Operations Management
12	Studies	Ms. Ashwini Dudhmai	9028283992	9028283992 ashwinidudhmal.rmdssoms@sinhgad.eHUMAN RESO CBHRM	HUMAN RESO	CBHRM
1.R	(RMDSSOMS)	Mrs. Komal Bankar	8446157010	8446157010 komalbankar, mdssoms@sinhgad.edu HUMAN RESO Human Resource Management	HUMAN RESO	Human Resource Management
18		Mrs. Dhanashree Borawake	9404691973	9404691973 dhanshreeborawake.rmcssoms@sinhgMARKETING Marketing Management	MARKETING	Marketing Management
12		Mrs. Rupali Shinde	9309571606	9309571606 rupalishinde.rmdssoe@sinhgad.edu	FINANCE	Financial Management
H		Mrs. Swati Patil	9767750674	9767750674 swatpall.rmdssoms@sinhgad.edu	HUMAN RESO	HUMAN RESO Human Resource Management
h		Mrs. Swati Hingane	9766471050	9766471050 swathingane.rmdssoms@sinhgad.edu FINANCE	JFINANCE	OSCM

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SPECIALIZAT	4	THE CONTRACTOR	The Faculty Member	Contact No F.meit A	e Faculty Member Contact No F. mail in the faculty members	of all the faculty	nombers
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Dr. Sagar Ramroo Pavar 98520860 rahman sionm@sinhgad.edu MARKETING Or. Sagar Ramroo Pavar 98520860 rahman.sionm@sinhgad.edu MARKETING Dr. Shivan Arimeda Mushtak Ahme 9822283129 dawhar.sionm@sinhgad.edu OSCM MARKETING Dr. Shivan Arimeda Mushtak Ahme 9222031271 ahnabishinganingan edu MARKETING Dr. Avinash Bhakat Joshi was 222031271 ahnabishinganingan edu MARKETING Mr. Sharma Mr. Shran Bhillanda		OF ALL				S POWER A	control and place for which he needs to be assessed
Dr. Sagar Ramrno Pawar 9850066767 Esgarpawar slom@sinkgad.edu MARKETING	- 1	1000 4 4				Select from	(in case he/she is taking general subjects, for
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Dr. Stririam Savoletum Dawkhar (2011042366) (ahwubra-sion@sinfigad-edu MARKETING) Dr. Rykman Ahmed Mushtak Ahme (302804850) (ahwabra-sion@sinfigad-edu MARKETING) Dr. Akman Bhimsen Khandagale (2021042364) (ahwabra-sion@sinfigad-edu MARKETING) Mr. Rajlik R. Panichara (2021042371) (ahmol51@sinfigad-edu MARKETING) Mr. Rajlik R. Panichara (2021042377) (ahmolas-sion@sinfigad-edu MARKETING) Mr. Rajlik R. Panichara (2021042377) (ahmolas-sion@sinfigad-edu MARKETING) Mr. Radip Sudam Thombare (202104041) (ahmolas-sion@sinfigad-edu MARKETING) Dr. Maniaha Deepak Badgujar (20210404) (ahmolas-sion@sinfigad-edu FluxANCE Florentiar Jawwan La Gasanota Thakara (20210404) (ahmolas-siong-sinfigad-edu FluxANCE Florentiar Jawwan La Gasanota Markalan (20210404) (ahmolas-siong-sinfigad-edu FluxANCE Florentiar Jawwan La Gasanota Markalan (20210404) (ahmolas-siong-sinfigad-edu Human RESO) Human Raniaha (20210404) (ahmolas-siong-sinfigad-edu Human Reso) Human Rasilik Adv. Dr. Girith J. Bakshi (ahmolas-siong-sinfigad-edu Human Reso) Human Rasilik Racha Aniaha (2021040624) (ahmolas-siong-sinfigad-edu Human Reso) Human Rasilik Racha Aniaha Desipad-edu (202003326) (ahmolas-siong-sinfigad-edu Human Reso) Human Rasilik Racha Aniaha Desipad-edu (202003326) (ahmolas-sinfigad-edu Human Rasilik Racha Aniaha Desipad-edu (20200333147712) (ahmolas-siong-sinfigad-edu Human Rasilik Mrs. Sustama Jahidar Gandal) (202003332) (akhata-sion@sinfigad-edu Human Rasilik Mrs. Deceali Nikh Soneosi Rasilik Rasilik Rasilik Rasilik Rasilik Rasilik Rasili	-1	2	Dr. Khawaia Muhoopur Dahasas	-	agarpawar.slom@sinhgad.edu	MARKETING	Modeon Man
Dr. Rijwan Afmed Muhatekarnan 991203401 MARKETING	- 1	2		3823752880 m	shman.siom@sinhgad.edu	OSCM	Operation Wariagement
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S. No. 10/1, Ambegaon (Bk.), Pune - 411041. Phone : +91 20 2435 4036 Telefax: +91 20 2435 4036 Email : director_sknsbm@sinhgad.edu

Prof. M. N. Navale M.E. (Elect.) MIE MBA Founder President

Dr. (Mrs.) Sunanda M. Navale Founder Secretary

Dr. Prachi Pargaonkar M.Com., Ph.D., FCA Director



SINHGAD TECHNICAL EDUCATION SOCIETY'S

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Dr. (Mrs.) Sunanda M. Navale Founder Secretary

Dr. Prachi Pargaonkar Director

Report on Faculty Orientation Program at Lonavala

A Faculty Orientation Program was held at SIBACA, Lonavala on 6th April, 2023 for faculty members of Sinhgad Management Institutes under its Quality Improvement Initiative. The objective of this program was twofold - One, to evaluate the faculty members and two, peer learning.

The faculty members were assigned domain specific topics 15 days in advance by the expert panel lists and they were expected to speak for 10 minutes without any teaching aid like PPT or video. As no teaching tools were made available to them barring use of white board, it was expected that they be innovative and are able to get across in the time allotted to them. The topics given were blend of theory and practical within the given framework of SPPU.

There were 4 panels viz; Marketing (39), Finance (34), Human Resource (26) and General Management (29). Faculty members were present and gave their presentation. They were evaluated on following

Content Delivery, Content Coverage, Communication Skill, connect with the audience and Innovative teaching pedagogy used.

The program started at 9:30 with a brief by Dr. Parag Kalkar, who highlighted the objectives of the program with the expected outcomes. The gathering then dispersed to their pre-assigned classroom for their presentation. Presentation got started at 10:00 and got over at 4:30, with an hour allotted to lunch. The panel members shared their general observations with the faculty members towards the end of the session. Each presentation was recorded and the said recording now will be sent to the faculty members for their good and further action.

Dr. Prachi Pargaonkar Member of Director and HOD SMI 5.K.N. Sinhgad School of Rusiness Management S. No. 10/1, Ambegaon (Bk.), Pune 411 041

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1.7 Faculty Feedback on Faculty Orientation Program



2. Faculty orientation program should be taken every year

31%

Agree

Totally agree



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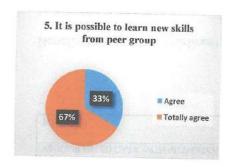
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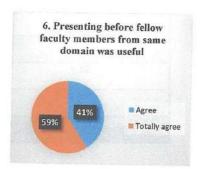
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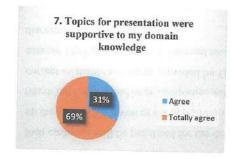
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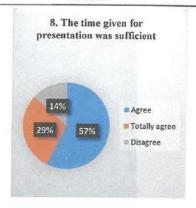
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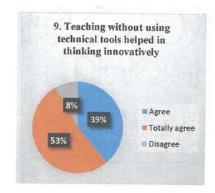
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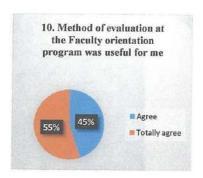
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10/1. Ambagaan 9k., Punc 411 041. Dr. Prachi Pargaonkar M.Com., Ph.D., FCA Director







Director



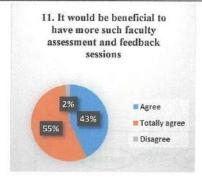
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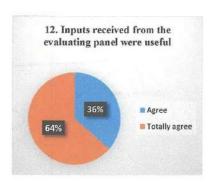
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Dr. Prachi Pargaonkar M.Com., Ph.D., FCA Director

1.8 Break Fast and Launch Expences Reciept.

To, Mr. Manoj.

Head, Kamla Mess, Sinhgad Lonavala Campus,

Subject: Request to Send the Quotation for Breakfirst, Liesch and Highless to be arranged during the Faculty Orientation Program (FOP) at SIBACA, Lonsvals on Thursday, 6th April 2023

Dear Sir,

I, the undersigned, Director at SIBACA, wanted to inform you that as a part of Paculty Orientation Program (FOP)2023-24 of Management, we have planned tenshing sensions of each Management faculty who are teaching MBA Program at various Management institutions across STES, Pune. These sensions are to be conducted at SIBACA. Lowester on Hursday 6th April 2023. All the Directors and HODs all also invited. So, there will be total of 140 people.

Kindly send the quotation and standard rate for the following: Date: Thursday 6th April 2023
Total plates required— be people.

Breakfast	Upama + Tea	Timings	Venue
13:7cm		8:15 am	SIBACA, Rending
Lunch	Dal Tadaka, Pickels, Papad, Paneer Matar,		room of Library
	Tava Bhaji, Carde Laminto, Jeera Rice, Salad, Gulabjam, Lectural	12:15 pm	crc
High Tea	Tea + biscutes	712	-
		3:30 pm	SIBACA, Reading room of Library
	Mineral water bottles small (Qty. 25-30)	9 am	
		» am	SIBACA Director's room

NOTE: As Lunch is arranged in CTC, so we need to arrange Buffet plates, 3 bowls per plate at CTC by 12 Noon on 6th April 2023.

Thanking you.

Date: 29th March 2023 Place: Lonavala

Wathat Dr. Vidya Nakhate SIBACA



ool of Bus 10/1 Ambou am 8k. Punc *

> Director S.K.N. Sinhgad School of Business Management S. No. 10/1, Ambegaon (Bk.), Pune - 411 041



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Dr. Prachi Pargaonkar M.Com., Ph.D., FCA Director

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Dr. (Mrs.) Sunanda M. Navale Founder Secretary

Dr. Prachi Pargaonkar M Com , Ph D., FCA Director

Report on 'Faculty Orientation Programme'

Duration :	4 Hours	School of Bus
Date:	11 February 2023	Z Auge vil ati
Time:	9.00 am to 1.15pm	* Insmitting
Mode of Delivery:	Offline and Presentation	
Venue:	SKNSSBM Syndicate Hall	
Topic:	Faculty Orientation	
Guest Speaker:	Dr. Prachi Pargaonkar (CA) Dr. Priya Agashe	
Total number of Faculty Member:	17 faculty Members	

In order to ensure qualitative growth of education faculty need to be strengthened and their on-going professional development need to be given due attention. This demands a compulsory Faculty Orientation programme for freshly recruited faculty in colleges.

With this objective in mind, Sinhgad Management Institute has initiated a Faculty Orientation Programme for its new faculty members.

Objectives of the Programme -

- 1. To enable the faculty to understand their roles and responsibilities in Higher Education and to impart essential professional skills, competencies and attitudes.
- 2. To help the participants to understand the structure, functioning, governance, rules and regulations of the Institution and to orient them to become potential partners of institute.
- 3. To explain and motivate the faculty to adopt learner centric approaches of teaching and classroom management.
- 4. To enable the faculty, to develop & understand various methods of evaluation and assessment.

41.80 May

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8	Mr. Surajsingh Parihar Prof. Vinay Munde		Sole	- Finter
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17	Ms Tejashree Soni		BANK-	(Malming)
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Faculty Orientation Program for Human Resource Specialization



SINHGAD INSTITUTE OF MANAGEMENT AND COMPUTER APPLICATION

NARHE, Pune 41

Report of

Faculty Orientation Program (HR)

Date: 11th Feb 2023

Day: Saturday

Venue: SIMCA, Narhe

Time: 9am to 1.15 pm

Participants: 16 Faculty members of SMI

Coordinator: Dr. Rajeshwari Shinde

Sessions:

Sr. No	From	To	Subject	Expert	Desig.
1	9am	11am	How to teach domain subjects effectively	Dr. Vijaya Puranik	Director,
2	11,15am	1.15pm	Recent Domain specific trends and concepts	Dr. Daniel Penkar	Director, SIOM

Content:

- Reading and understanding of the revised syllabus of SPPU.
- Deciding about the rubric assessment parameters for each Subject
- Making a clear Understanding of linking an array of HR subjects to Blooms taxonomy
- Dr. Vijaya Puranik helped the HR Faculties in linking rubrics to various Hr Subjects.
- Dr Daniel Penkar helped the faculty members in understanding the values, skills and traits a teacher needs to behold.

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Sessions by Dr. Vijaya Puranik and Dr. Daniel Penkar

Faculties discussing rubric



Group attending the Faculty Orientation Program at SIMCA

Prof.Rajeshwari.Shinde

Dr. Vijaya Puranik

STES HR FDP organizing Team Member SIMCA

Director-SIMCA



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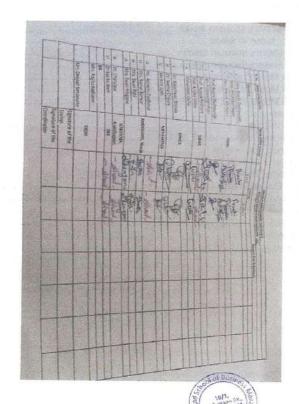
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Dr. Prachi Pargaonkar M.Com., Ph.D., FCA Director

Faculty Attendance



Attendance of 11th February 2023

Director

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SINHGAD TECHNICAL EDUCATION SOCIETY'S

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Dr. Prachi Pargaonkar M.Com., Ph.D., FCA Director

Dr. Penkar		
(Feedback)		
THE STATE OF THE S		
Were objectives of the FDP clear to		
you?	5.Strongly agree	
The course contents met with your expectations	5.Strongly agree	
The level of the course was Good	5.Strongly agree	
The course exposed you to new knowledge and practic	ces 5.Strongly agree	
The Speaker was clear and easy to understand	5.Strongly agree	
The instructors encouraged interaction and Was help	oful 5.Strongly agree	
Were objectives of the course		
realized?	Yes	
What do you think was the weaknesses of this FDP?	Nil	
	Yes ,this FDP given additional information regarding trending topics of HR,communication during lectures also how	New teaching pedagogy and teachers approach towards teaching
What do you think was the Strength of this FDP?	to solve case studies.	Open interaction
Any additional comments or suggestions?	Waiting for more sessions.	
Dr. Vijaya Puranik (Feedback)		
Were objectives of the FDP clear to you?	5.Strongly agree	
The course contents met with your expectations	4. Agree	
The level of the course was Good	5.Strongly agree	

S.K.N. Sinhgad School of Business Management Proc. S. No. 10/1, Ambegaon (Bk.), Pune - 411 043;

The course exposed you to new knowledge and practices

The Speaker was clear and easy to understand

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5.Strongly agree

5.Strongly agree



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Facuty Development Program for Marketing Specialization



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Madam insisted of focusing more on learning by doing, so that students can gain more practical knowledge and be more creative towards the tasks or problem given to them. Madam showed the sample props related to marketing activities. She asked the faculties to put more focus on,

- · Giving variety of tasks to the students.
- · Focus on assignments and MCQ tests as a part of concurrent evaluation.
- · Practical or interactive teaching pedagogy.
- Analysis of Audio Video clips relevant to the topic or concept.
- · More use of Indian examples.



Overall, this Faculty Development Program was a great experience for all the new faculty members. The insights given by the both speakers were helpful for the participants. The participants also learned the various aspects of teaching and marketing, which they can implement in their teaching pedagogy. The program was packed with a lot of learning experiences and gave a better outlook according to the changing times.

Tool of Business

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Session 2- Dr. Mamta Mishra

The second resource person for the day was Dr. Manna Mishra madam. Mishra madam's session started with brief introduction. Madam discussed with faculties that how they can approach each level of activities to make it more interesting for the students. Madam's main topic for discussion was CO-PO mapping and how we can make activities more interactive and interesting for the students. Madam explained the concept of CO and PO to the participants. She explained the relevance of CO-PO with the different marketing activities. Mishra madam showed some of the activities done by the students and creatively students can approach the tasks given to them.



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1.9 Information of FDP Communication through mail

10/16/23, 1.57 PM

Sinhgad Technical Education Society Mail - Fwd. Details of FDP - Shripad Thawre (At SBS- 25 FEB 2023)



Dr Ram Kolhe <ramkolhe.sknssbm@sinhgad.edu>

Fwd: Details of FDP - Shripad Thawre (At SBS- 25 FEB 2023)

Dr. Prachi Pargaonkar <director_sknsbm@sinhgad.edu> To: Dr Ram Kolhe <ramkolhe.sknssbm@sinhgad.edu>

11 August 2023 at 13:07

This is faculty orientation conducted on 25th February, 2023.

Thanks and Regards, Dr. Prachi Pargaonkar Dr. Prach vargaonixa:
Director,
S.K.N. Sinhgad School of Business Managemen
S.No.10, Ambegaon (Bk.), Pune-411041
Ph. (2020/435036 Cell No.4): 1-8975769599
E-Mail-director_sknsbm@sinhgad.edu

Before printing, think of its impact on the Environment/ Please do not print this email unless it is absolutely necessary. Save paper- Save Environment.

Forwarded message
From: Dr.Bharati Kumar https://doi.org/10.108/bh/11.0234 to J. 309 M
Subject Details of FDP - Shripad Thawre (At SBS- 25 FEB 2023) To: Dr. Prachi Pargaonkar < director, skns

Dear Madam PFA all the details regarding the mentioned FDP

Professor (HR) iQAC Coordinator Coordinator (MBA-II Yr) Mobile: 8999646283

"One who sweats more in training bleeds less in war"

Sinhgad Business School

19/15 ,Smt. Khilare Marg, Off Karve Road, Near Sharda Center ,Erandwane ,Pune-411004 Affiliated to Savitribal Phule University of Pune http://www.sinhgad.edu/SinhgadManagementInstitutes/SBS-MBA

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10/16/23, 1:57 PM

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2 attachments

25 FEB 2023 SBS- FDP ATTENDANCE SHEET OF PARTICIPANTS.pdf 949K

25TH FEB EFFECTIVE TEACHING TOOLS REPORT.pdf 748K

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Dr. Prachi Pargaonkar M.Com., Ph.D., FCA Director

1.10 Faculty Development Program on Effective Teaching Tool.

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SINHGAD BUSINESS SCHOOL

(Approved by AICTE & Affiliated to Savitribai Phule Pune University) 19/15, Erandwane, Smt Khilare Marg, Off Karve Road, Pune 411004, Tel: (020) 25434314 Fax: 25458520, Email: director_sbs@sinhgad.edu



Report

Faculty Development Programe EFFECTIVE TEACHING TOOLS

Date of FDP: 25th Fenruary 2023 Time: 9:00 am to 1:15 pm

Venue: Sinhgad Business School

Resource Person: Mr Shripad Thawre (Wisdom Consultants)

Coordinated By: Dr Bharati Kumar, SBS

Sinhgad Business School, Erandwane conducted a one day FDP on Effective Teaching Tools for the faculty members of Sinhgad Institutes of Management on Saturday the 25th February 2023. The purpose of the FDP was to reorient the teaching faculty members with some of the effective methods on handling the students in this changed tech sevy environment. We need to make the teaching learning more student centric in this context Mr Thawre guided the present participants with some live examples and in class activities for self awareness and changes required in the way of dealing with students.

He highlighted the importance of knowing self and molding certain characteristics and pattern of delivering the sessions. Role play and psychometric test were used Mr Thawre to creat self awareness he also pointed out some of the basic traits required in a good teacher.37 participants from various management institutes under STES attended the FDP.





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Dr. Prachi Pargaonkar M.Com., Ph.D., FCA Director

_	Ms Tejashree Soni	NBNSSOMS	THU		130	
44	Ms Sucheta Chaudhary		(1)	(80	(4)	(8)
45	Ms Kirti Joshi		W	8	F	1
46	Mrs. Dhanashree Borawake		Boowers	No rente	Poswort	Brown
47	Mrs. Rupali SHinde		P81.	(PSi	(PS).	(PSL
	Mrs. Neeta Shinde	1	(FAIL	1630	(F3)	(181
49	Ms. Ashwini Dudhmal	RMDSSOMS, Warje	Kalmuri	Kilmerin	Achan	KALIN
50	Mrs. Komal Bankar		Burkin	Bukh	Beub	Burlie
51	Mrs. Swati Patil		Fili.	Situ	Sou	Satu
52	Mrs. Swati Hingane		n F		Litingom	
53	Mrs. Deepa Joshi		dinme	- Mingaria	ecung-	danna.
54	Ms. Archana	RMDSMS, Kondhapuri	dehage	dehase	dehans	dehen
55	Dr. Charulata		Chris.	Cha	Cha	Clu
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Dr. Bharali kumar Co. ordinator, FDP, SBS.

Director S.K.N. Sinhgad School of Business Management 5 10.12, Asr. 1824 (Sk.), Pune - 411 041